PENNSYLVANIA FUTURE BUSINESS LEADERS OF AMERICA



VOLUME I, ISSUE I

NEWSLETTER DATE



SPECIAL POINTS OF INTEREST:

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- Meet Mr. Boncal and Miss Ryland
- NFLC Recap
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State Leadership Workshop Recap

It was a cool autumn weekend; the executive committee spent countless hours and a lot of hard work leading up to this day. Ninety-three schools made the drive to Penn State in anticipation of yet another successful workshop.



As the schools arrived, they registered their baskets for the basket auction, collected information from exhibitors, and slowly made their way down to President's Hall. In President's Hall, the opening session got



under way. Emily Butler, our President, introduced all the officers. The officer team then began to set the tone for another successful year.

Lastly, in the opening session, John Beede, our guest speaker, taught us to "Climb On" Mr.



Beede, told his chilling rock climbing experience to all members in attendance. But, the mood wasn't always so heartrending; Mr. Beede offered a good laugh to anyone in attendance with his move line skit, hand tricks, and inspiration.

After the opening session, each student had the opportunity to attend any workshop according to their preference. The workshops were laid our in a twenty four hour grid. Professionalism to Entrepreneurship, or Regional Officers to Local Officers, the workshops offered a wide variety of information.

After several hours of workshops, the real fun was about to begin. Most chapters took free time to enjoy a classy meal, while the Regional Officers attended an etiquette dinner. After dinner, the annual Charity Walk began. With no route intended, the walk led a refreshing forty five minuets around the hotel grounds. Upon our arrival from the walk, the Battle of the Chapters was awaiting us in President's Hall. After countless guestions and elimination, two chapters were left. The final battle was between Pine Grove Area

and Bishop Canevin. In the end, Bishop Canevin won by five points. Finally, to end the night, was the Masquerade/ Halloween Costume Dance. From boy scouts to doctors, the costumes were fascinating.



On Monday, October 30, the morning started brightly with the last three workshops. Chapter officers had the chance to take an informational course. Mr. Andy Burnstein from Non- Traditional Media, also held workshops on the national partnership with FBLA. All participating members on Monday had the chance to wear a white red cross t-shirt. All proceeds from the t-shirts benefited the American Red Cross. Along with the workshops coming to a wrap, so was the basket auction. The final results of the basket auction, charity walk, and Red Cross white out t-shirt were announced at the closing ceremony.





"Dance Marathon is an all night dance where the students stay in the gym"

Bellefonte

This year Bellefonte High School FBLA has greatly expanded in size and spirit. The school now offers a class in which we study our competitive events, FBLA history, and many other exciting areas. We also do special things to raise money for the American Red Cross.

One thing we do to raise money, is on Monday's our school's faculty may "dress down" if they contribute \$3 to the American Red Cross. As a chapter, we also went to an elementary school and helped out around the school for community service. We helped teachers in classrooms and helped in the library at the school. This is a glimpse of what our chapter is doing this year for FBLA.

Bishop Canevin

Bishop Canevin's division of Future Business Leaders of America is off it a great start. We have high hopes for this year and look forward to doing the many of the projects that are already being planned.

We had our first meeting with the many new members on October 4. We now have 131 members. At the meeting there was a great deal of interest in the upcoming projects and there were many volunteers. One of the projects that we have already taken part in was working at a haunted house that raised money for Homeless Children's Education Fund and Animal Friend's Inc.

One project that we are already planning for is our dance marathon. It will be held in December, and the money raised will go toward the state project. The Dance Marathon is an all night dance where the students stay in the gym. There are raffles, games and contests. It is so much fun and last year we raised plenty of money for the state project.

We are also starting to plan for the regional competition, state competition, and hopefully the national competition. We hope that we will be able to compare to how well we did last year. We had two of our students place in the top ten at the national competition.

We are very excited about this year, and hope that it is as successful as we think it will be.



Brandywine Heights

This year's chapter of Brandywine Heights FBLA (Region 8) is currently sponsoring its fall fundraiser. The group is selling Dianne's Gourmet Cheesecakes, ranging in flavors from Hot Fudge Sunday to Strawberry Swirl. In addition, the organization is also selling mouth-watering beverages that include coffee and cool iced teas. The group is working with long time fundraiser coordinator Mrs. Leslie Salerno of Kidz First in an effort to \$8,000 in sales. This fundraiser has something for everyone and is sure to be a success. We have a group of about 65 members including 25 new members. We attribute the increase of new members to the "What is FBLA" pamphlets that our officers handed out at the annual high school open house.

Cedar Crest



Future Business Leaders of America may be "Your Ticket to the Future", but at the first chapter meeting of the 2006/2007 school year, students learned that Cedar Crest FBLA could the ticket to their winning! To encourage students to attend this introductory meeting, the chapter raffled off Hershey bars, a \$10 gift certificate to the local movie theatre, and a paid membership in the club. By simply showing up, students were entered in the raffle.

The incentives must have worked—almost 75 students crammed into a room designed for 30 people! After President Alyssa Anderson, Secretary Kelly Andrews, and Advisor Amy Stamm spoke about the club, it was time to make a few motions, fill out applications, and win the door prizes. Thirty minutes after it started, the bell rang signaling the end of the first meeting and the membership applications came piling in. What a great turnout for the first meeting.

Hopefully, there are many more successful meetings like this in the near future!

Central Columbia

"If we don't change, we don't grow." This year Central Columbia FBLA has taken this quote by author Gail Sheehy to heart. We have developed new programs and made changes to help our chapter excel. Some of the exciting activities we have worked on so far include fundraising, increasing our use of technology, ways to improve our school, and various community service activities.

First, the officer team worked hard this summer on community service. We volunteered over 1.000 hours. with over 160 of those hours being volunteered with the Red Cross. CCHS FBLA has been helping the Red Cross by sponsoring blood drives, calling potential donors, developing ideas to assist the local chapters, and working as greeters, escorts, canteen workers, and soon as baggers at blood drives. Our chapter also participates in other service activities including Special Olympics, Adopta-Highway, and Make a Difference Day.

CCHS FBLA has also worked on improving our chapter using technology. We renovated our chapter's website, <u>http://www.ccsd.cc/</u> <u>users/fbla/</u>. A new program we our working with this year is an online program called Basecamp. Basecamp allows advisers and officers to leave messages for one another, assign duties and to-do lists, and then check off items when they are completed.

For our major fundraiser of the year we sold Central themed sweatshirts and t-shirts. This year we also sold several new products, a waterproof gym bag and pajama pants. These items proved to be quite popular. This fundraiser allows us to attend conferences and at the same time teaches us important business concepts of finances, bookkeeping and marketing.

Next, we developed the first annual CCHS Organization Fair. At the CCHS Organization Fair school organizations had the opportunity to present their organizations to the incoming freshmen. This benefited our chapter by increasing awareness of FBLA, as evidenced by the fact that our membership has already nearly equaled last year's.

CCHS FBLA is looking forward to improving upon last year's successes. The officer team is excited to be attending this year's SLW and NFLC, and with hard work we can ensure our chapter gives our members a ticket to future success.



Chambersburg

The Chambersburg Area Senior High School Future Business Leaders of America are currently 36 members strong, and looking for more members to join. Our Chapter Officers were elected on October 12, 2006 during our Activities Period. The results are listed below. CASHS FBLA 2006-2007

> Chapter Officers: Presidents, Jessica Miller and James Tassone; Vice President, Matthew Theus; Secretary, Mary Alice Miller; Treasurers, Britney Moran and Jesse Asper; Reporter, Cynthia Oyler; Historian, Katelyn Miller; Parliamentarian, open. Congratulations to each of you.

> On October 2, 2006 the CASHS FBLA from Region 26, along with various other schools from the Region, attended a workshop at Central Pennsylvania College in Summerdale, PA. Those in attendance had breakfast and heard from former FBLA member, and current President of Central Penn, Todd Milano. James Tassone, the first CASHS FBLA member to have participated for four years and currently Region 26 President, called the Region 26 Meeting to order. Last year, James was the Region 26 Secretary. Following the opening ceremony attendees went to various workshops, where they learned about the different aspects of business. After the lunch break, a raffle for theme baskets took place, with the



proceeds going to The American Red Cross. The day ended with the closing ceremony and Caroline Tassone, Region Advisor (pictured in photo to right with her son, James Tassone), giving the lastminute announcements to Region Members and discussing Regional Competition to be held in January 2007.

Jessica D. Miller has been selected to serve on the FBLA National Presidents Committee of Presidential Assistants on the International Relations Committee and the National's Eastern Region Vice Presidents Committee as Eastern Region's Sponsorship Presidential Assistant. This is the second year lessica has served on the National Presidents Committee of Presidential Assistants. During her junior year, she served as the National Government Awareness Presidential Assistant. Way to go Jessical

Members of the Chambersburg FBLA Chapter served as guides for the Annual Parent Night Open House held on Thursday, October 5. The Chapter is getting busy on their fundraising activities for the American Red Cross and other special projects. We have chapter members who will be heading to State College at the end of October for the State Leadership Workshop. Also, coming November 18. our chapter will be helping with a Craft Show to be held in the CASHS Cafeteria. This is the first time for this project.



"Success is not final, Failure is not fatal; it is the courage to continue that counts!"

~Winston Churchill

Chestnut Ridge

Chestnut Ridge FBLA members take recruiting very seriously. Many techniques are used in order to recruit former and new members.

Former members receive an envelope with the name on it and reminder message encouraging them to submit their dues as soon as possible. If dues are paid within the first week of school, the member receives a \$2 discount. (The \$2 is picked up by the chapter, funds permitting.)

Former members are also encouraged to recruit new members through the membership madness and membership mania programs. Members also receive one "service hour" toward their local chapter's service program for each member they recruit. To recruit ninth graders, the chapter sets up a booth at ninth grade orientation, distributes flyers, and talks with potential members and their parents. The \$2 discount is also offered to new members.

Recruitment letters are also distributed to each ninth grade in their English classes encouraging them to join and explaining some of the many benefits of membership. Personalized letters are delivered to each National Junior Honor Society member encouraging them to join and explaining competitive events.

Finally, the first meeting of the Chestnut Ridge Chapter of Future Business Leaders of America is open to members and anyone wishing to learn more about the organization. Upcoming events are discussed and the emblem ceremony is performed.

Membership recruitment is a monotonous, but necessary, aspect of running a successful organization. With a little attention to detail, variety of approaches, and a dash of creativity, membership recruitment techniques can reach all members of your student body.



Food Drive

During Homecoming Week of September 25-29, the members of Chestnut Ridge Future Business Leaders of America hosted their annual food drive to benefit two local food banks. This year, the highest number of canned food items were collected, thanks in large part to the efforts of the Middle School students.

Students in the district's four schools raided their pantries and cupboards to help the New Paris and Bedford food banks prepare for the upcoming winter months. The homeroom that collects the largest number of canned food items is awarded a pizza party during the month of October. The winning homerooms were Miss Carrodus, Central Elementary; Miss Harrison, New Paris Elementary; and Mr. Wingard, Middle School. FBLA also braved the cold air to collect money at the homecoming game on September 29. Participants include Deanna Taylor, Olivia Webb, Annabele Vanburen, and Autumn Smith, members; Mary Lou Smith, advisor; and Melissa McDonald, adviser.

Members, with the help of area churches and Chestnut Ridge Student Council, collected over 4700 nonperishable food items and \$500. The items and money will be delivered to the two food banks during the month of October.

Cocalico

The Cocalico chapter of FBLA has already gotten onboard with the state project. We have already used the recent homecoming festivities to conduct our first fundraising efforts for the American Red Cross.

Our first activity tied into the Cocalico High School Spirit Night, which is held during the week leading up to Homecoming. This is a night where the senior, junior, sophomore and freshmen classes compete against each other in various activities to determine which "class" has the most spirit. Cocalico FBLA decided to get involved in this night by adding an additional activity for which the classes could earn "spirit points". We decided to see which class could purchase the most paper chain links and make the longest paper chain. Each class is assigned a class color (seniors=red; junior=green, etc.) and they had an entire week to purchase chain links, in their class color, during Junch. Links were sold for \$.25 each or 5

Coughlin

With the start of the new school year and the fall season fast approaching, the Coughlin FBLA is kicking off to a terrific start. Under the guidance of our advisor, Mrs. Heather Crawford, and our president, Taylor Smith, the Coughlin FBLA has been able to get a jump start on things. The amount of members is continually growing and we are proud of all of the students who have come to participate in this great organization. Coughlin FBLA got down to business with the start of candy sales. Each member was given a box of forty candy bars in order to raise money for the club and also to reduce their own costs for the regional workshop and conference. Although it was a tedious job, everyone got their sales in and did a great job at raising funds.

With the candy sale out of the way, the Coughlin FBLA now has time to focus on other matters. The officers of the Coughlin FBLA attended the Regional Officer's Dinner on Tuesday, October 10, 2006, and everyone had an amazing time meeting new people and learning more about what FBLA is all about. On Saturday, October 14, 2006, members of the Coughlin FBLA showed off their charitable side by participating in the for \$1.00. At the conclusion of the week, the chain links were put together into individual class chains and the lengths of the chains were revealed at the beginning of spirit night. This project was a success and the seniors blew-away the competition.

Our chapter also was able to show our school spirit, as our FBLA homeroom participated in the First Annual Homecoming Door Decorating Contest. Each homeroom was encouraged to decorate their door around the "Hollywood Homecoming" theme or around the Cocalico Spirit theme, and the winning homeroom would receive a pizza party. We decided to follow the Hollywood theme and use our computer skills and creativity. Our door theme was "Cocalico FBLA Stars on the Red Carpet." We used Adobe Photo-Shop software to put our faces on the bodies of celebrities. We then printed these pictures out and put them on our

door, which was covered in blue paper and included our own "red carpet" and gold stars for our officers' names. We were pleased with the results and actually won an Honorable Mention for our efforts.

Our final activity came at the conclusion of the Homecoming festivities. As members of Cocalico High School danced the night away at the "Hollywood Homecoming" dance; we were there to help quench there thirsts. We set up a concession stand and sold water and Turkey Hill drinks throughout the evening.

We were very pleased with our efforts throughout the homecoming week festivities and are happy to say that we were able to raise \$400 towards the state project – The American Red Cross.

Heart Walk. The walk was held at Hanover Industrial Park, and even though it had an early start, the Coughlin FBLA was there until the end, and they also helped raise money for such a great cause.

One of the biggest things that the Coughlin FBLA is proud of is that we will be holding the Region 16 Leadership Workshop this year. It will take place on November 9, 2006 from 5:30-8:30 and everyone is working hard to make the night a success. It will be great for students to come and learn about the different workshops and to see how the FBLA organization works. Over 400 students from different schools will be entering the halls of Coughlin and we will do our best to make sure that everyone feels welcome and has a great time.

Last but certainly not least, is the state project. This year, the charity that FBLA will be working for is the American Red Cross. The Coughlin FBLA is looking forward to making a pledge towards the project and the state goal. We have already informed many of the members of the numerous Red Cross projects that they can be involved in, and students have already volunteered to work with the Red Cross Youth Council. FBLA members have shown great interest in helping out by serving the community and we anticipate a great year with many charitable events to help the Red Cross o r g a n i z a t i o n.

The beginning of the year is always the most hectic. New members, candy sales, and figuring out what events to do are just some of the crazy things going on within the Coughlin FBLA. It is going to be an exciting year and with so much to do, there's no time to be bored. Coughlin FBLA is looking forward to hosting the Regional Leadership Workshop, and we can't wait for the Regional Leadership Conference in January. We might be getting ahead of ourselves, but pretty soon the RLC will be just around the corner. As for now, members of the Coughlin FBLA will be focusing on the RLW and working hard to raise money for the Red Cross.

Everett

The Everett High School Chapter of Future Business Leaders of America is proud to announce that we have reached out to the Middle School students. Everett is establishing a Middle School Chapter of FBLA. Our success has encouraged these students to get a head start on the FBLA experience and the older members welcome them with open arms.

In fact, many of the new Middle School level members names look familiar because their older FBLA siblings have encouraged them to join! Chapter members have been working diligently with the Relay for Life team in an effort to obtain community service hours. The students have scheduled a "Safe Trick-or-Treat Night" on Friday, October 27. This should be a fun night for everyone participating!

Fleetwood

The 2006-2007 officer team has been announced. They are: Nicole Couturiaux, President; Taylor Waligorski, Vice-President; Julia Kropf, Secretary; Elizabeth Goodwin, Treasurer; Heather McDowell, Reporter; and Lauren Moyer, His-These officers have torian. been busy planning their goals and activities for the upcoming year. In addition, there has been a huge membership recruitment drive to maintain its chapter membership from last

year. To increase the effectiveness of their drive, a theme was created. The theme for 2006-2007 is "Fishing For A Few New Members.' Freshmen were given Swedish fish at orientation and all the brochures and flyers handed out include the fish theme. In an effort for the veteran members to recruit, a drawing for a \$20 gift certificate has been instituted. Every member that successfully submits 2 new members will have their name en-

tered into the drawing. Our Vice-President, Taylor Waligorski, has recruited 10 members so far this year. Way to go! Chapter members have been working diligently with the Relay for Life team in an effort to obtain community service hours. The students have scheduled a "Safe Trick-or-Treat Night" on Friday, October 27. This should be a fun night for everyone participating.

Freedom

The FBLA Chapter at Freedom High School in Bethlehem had a successful summer. All Freedom students who attended the National Leadership Conference made PA FBLA proud by placing in the top ten of their respective events.

The chapter is excited for the new school year, and it anticipates many new members. It's finding fresh and original ways to endorse business and leadership. Chapter President Shikha Saxena promoted FBLA to the freshman class at an assembly. The officers and advisors will visit business classes to encourage students to join FBLA. The chapter will also award prizes to the members who recruit the most students, providing initiative and excitement in the club. To stimulate the social, networking atmosphere of FBLA, the officers will offer refreshments at chapter meetings. Working and growing together, the chapter looks forward to the year in FBLA as its "Ticket to the Future."



Greenwood

Greenwood FBLA is off to a fabulous year. Greenwood FBLA hosts the high school homecoming festivities every year. In addition, Greenwood FBLA took part in their Region 26 fall leadership conference at Central Penn College a few weeks ago. The schools that attended brought gift

baskets to be auctioned off. Region 26 donated all of the proceeds to this years state project.

A donation of over \$300.00 dollars was made on behalf off of all of the schools attending. Greenwood FBLA hosted 2 dances for the school. A junior high dance as well as a high school dance. The Greenwood 2006 Homecoming court was announced and Greenwood FBLA had several members who were part of this years homecoming court. Greenwood FBLA will be gearing up for holiday in the square in December.

Hatboro-Horsham

With the beginning of the school year fading quickly it is time to begin a new year in Hatboro-Horsham's FBLA. As the general membership meetings have begun we have already accumulated over 130 members as of early October. Members have been extremely motivated and enthused to help out with annual service projects within the school.

One project which our high school's FBLA runs each year during the month of October is selling Halloween Grams in the School Store. A Halloween Gram is a skull lollipop, which a student may purchase to be delivered to someone on Halloween morning during homeroom. These Iollipops come in a variety of colors and flavors; some are even sour. All of the proceeds will go toward the state project, which this year is the American Red Cross.

Since a wellness program has been instituted in all schools this year, FBLA decided to also offer small bags of Halloween pretzels as a healthy alternative. So now the students can either purchase a skull lollipop or two bags of Halloween pretzels.

At our general membership meeting at the end of Sep-

tember, we ask FBLA members to sign up to sell Halloween Grams during our four lunch periods. This allows many of our FBLA members to become more involved in this amazing organization, and it also motivates them to help out with our other projects during the school year. We award club points to every member who sells during the month of October. Students look forward to receiving Halloween Grams each year, and it is a project that our FBLA chapter plans to continue for years to come.

Hershey

The Hershey FBLA chapter got off to a great start this year. Our membership has increased from 71 to a record 91 members. Our new recruits and returning members are all ready for the many fun activities we have planned for the year.

Over the summer many of our members volunteered at the blood drives held at the Middletown Branch of the Red Cross. Many of our members have also been volunteering at the Central Pennsylvania Food Bank. We recently attended our regional leadership workshop. Our chapter is looking forward to a very exciting and eventful upcoming year.

Interboro

This past year one of our members , Monica Giacomucci, competed at the FBLA National Leadership Conference in Nashville, TN. Monica and our advisor, Mrs. Barcaro, enjoyed the conference and sight-seeing in Chattanooga and Nashville.

During the Interboro High School "back to school night" we sold "teddy-grams" to parents to raise money for the American Red Cross. These "teddy-grams" were simply a note the parents wrote wishing their son or daughter good luck in the upcoming year, and along with the note we attached a small bag of teddy gram cookies. That one night alone we collected \$190. Many of our members aided in the creation and distribution of the teddygrams to the rightful students during home room. Not only did we raise money for the American Red Cross but we enjoyed good publicity throughout the school and community.

In the upcoming months Interboro FBLA is going to collect personal items for the service men and women currently stationed in Iraq. Operation: Shoe box, as we are calling it, will be carried out throughout our school in each home room. One member of our chapter will be assigned to each home room and

ask for donations of things like toothpaste, shaving cream, and other personal care items that will be kept in a shoe box. We hope to



send these items along with support to the brave men and women just in time for the holidays.

Jersey Shore

The Jersey Shore Senior High Future Business Leader's of America (FBLA) Chapter has had a very successful year during the 2005-2006 school year with a total of five people advancing to the National level and a combined total of 189 service hours, as well as the \$1,794 dollars that we raised for the State Project. We are hoping to make this school year even more productive. The officer team this year includes: President, Zach Baier; Senior Vice President, Nate Welshans; Junior Vice President, Bobby Watson; Sophomore Vice President, Austin Alexander: Secretary, Miranda Charles; Treasurer, Vanessa Bower; Historian, Nicholas Drammissi; and Reporter, Missy Cashner.

Our chapter has multiple ideas and projects in mind for the 2006-2007 school year. A big part of our chapter and one of the most active is the service committee. During the past year, FBLA worked with Habitat for Humanity, painted line on the

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school parking lot, collected items for the soldiers in Iraq, and much more. This year the main goal is to do work with the community and to help the community to be more involved. Some of our projects this year include: a coat drive, Dr. Seuss's Day, a movie matinee, Joining Hands Day, and Christmas Caroling at the local Manor Care. Along with the service committee is our social committee. This year the social committee has two main objectives. The first one being coming up with a theme based on the State Project, the Red Cross, to decorate the hallways for homecoming week, as well as getting students involved in FBLA week. The students will have the opportunity to dress up in certain attires that match that particular day, such as Business Attire day, or Celebrity Look-a-Like Day. We also provide an opportunity for students to participate in an etiquette luncheon at Le Jeune Chef, a restaurant at Penn College that provides students with the knowledge

of proper dinner etiquette's. These skills will prove to be very valuable in future college and employment interviews. Our chapter's main focus is going to be the state project, the American Red Cross. Some of the fund raising ideas that we are hoping to do include: Casual for a Cause, pie sales, bake sales, Gertrude Hawk Candy Sales, and this year we are hoping to help organize and participate in a blood drive. The last of our chapter's committee's is the Relay for Life committee. We had a great time with our Relay for Life team last year and are hoping to see an increased participation from our members this year. Some of the projects that the Relay team was discussed for this year are: a car wash, Penny Wars, and varied dinners such as Steak Out Cancer. The our FBLA chapter has had much success in previous years and is planning on making this year even more productive than the last.

Kennet

Only a few weeks into the 2006-2007 year and the Kennett High School FBLA is in full swing. This past summer, Adan Ortiz-Cordova, a senior this year at Kennett, was part of the select group of qualifying participants at the NLC in Tennessee. After attending the various meetings and activities at the conference, Adan competed in Networking Concepts and came home with an outstanding second place finish.

So far, Kennett's FBLA has successfully organized numerous activities to raise money for the American Red Cross as well as promote membership within the chapter. During Spirit Week, the week before homecoming, an Activities Fair was held during lunches. This was a great opportunity for FBLA officers to promote the club. Students were able to gain insight on what the club does, sign up and pay membership dues as well as enter in a raffle, which benefited the Red Cross. Homecoming weekend was also a great success for FBLA. Once again the Miss Octorara Pageant was held the day of the Pep Rally. Two male contestants from each grade dressed up in dresses and went around through lunches to collect donations from students. As always, this event was just as amusing as it was successful. In addition to the pageant, FBLA kicked off the homecoming events with the sale of Kennett Kakes and hot chocolate. Fresh pancakes and hot chocolate were made throughout the morning and into the afternoon and proved to be the perfect pick-me-up for all who attended the homecoming events. Between the pageant and the pancake/hot chocolate sales, Kennett's FBLA raised about \$300 for the Red Cross.

While the year has just begun, FBLA members are eager to participate in and organize future activities. Kennett's FBLA officers will be attending the State Leadership Workshop in Penn State this year where they will be able to gain valuable insight into the business world as well as establish relationships with fellow FBLA members. The Region 9 Leadership Workshop is also approaching in November at Oxford Area High School. Kennett hopes to have as many members attend this workshop as they have in past years. The annual Mistletoe Magic dance will also be held on December 9. FBLA will make preparations by selling tickets to the dance as well as adding some holiday and winter cheer to the school gymnasium. All proceeds from the dance will benefit the state project. FBLA anticipates this event to be as enjoyable and successful as it has been in the past. Overall, the Kennett High School FBLA chapter is truly prepared for another outstanding year.

Lancaster Catholic

Lancaster Catholic High School's chapter of the Future Business Leaders of America began the school year with a now annually anticipated fund raiser – the book covering booth! Members of F.B.L.A. saved and solicited brown paper grocery bags to cover student textbooks.

Students covered textbooks before and after school and during lunches. The price was 50¢ per book. It's a popular fundraiser for teachers and students alike since students do not need to carry heavy textbooks home to get covered and teachers know the books will be protected. In fact the booth is so popular that by popular request a second book-covering booth will operate in January when classes change for the semester in order to cover texts for spring semester classes and refresh older, worn covers.

The semester change will be a busy one for the members of Catholic's F.B.L.A. if all goes according to plan. A second fund raiser is planned for the week of mid-term exams. F.B.L.A. members hope to sell brown bag breakfasts to students since breakfast is not available in the cafeteria on mid-term exam days. For a nominal charge students will receive a nutritious cold breakfast consisting of whole grain fruit or cereal bar or snack size box of cereal, fresh fruit, yogurt or milk, and 100%

juice drink. Parents will be notified that they may order a bag breakfast for their student to help ensure s/he will have the best possible start to a morning of testing. And, as everyone knows, a good way to start a good day is with a healthy breakfast!

Lots of other ideas are in the works including holiday themed bake sales during lunches, a Holiday Greens and poinsettia sale, a wear Red in support of the Red Cross on Valentine's Day, and an F.B.L.A. sponsored luncheon for the building secretaries on Administrative Professional's Day in the spring. We're hoping to have lots of student involvement as we show our school and community that F.B.L.A. is *everyone*'s ticket to a successful future.

Kennett High School FBLA chapter is truly prepared for another outstanding year."

"Overall, the

Lebanon County CTC

The FBLA club at the Lebanon County Career & Technology Center is planning to promote safety awareness for trick-or-treaters at an elementary school this Halloween season. Thirteen members will be visiting the South Lebanon Elementary School on October 30th

Northampton

to present special "ghoulie" bags and review Red Cross safety tips for Halloween with 1st, 2nd and 3rd graders. Each "ghoulie bag" consists of toys, candy and a trickor-treating safety booklet.

Two FBLA members in our school's Graphic Technology de-

partment designed a more fun "kidfriendly" booklet based on the Red Cross safety tips. The club plans to distribute over 200 "ghoulie b a g s " b y the end of October.

At the end of the 2005-2006 school year, the Northampton FBLA chapter bid farewell to its advisor, Mrs. Neiper. The Northampton Chapter FBLA officers are Samantha Hugo and Victoria Schaarschmidt as the presidents, Tyla Schlener as the recording secretary, Chelsie Ehasz as the recording secretary, Shane Killeen as the treasurer, and Brittany Muthard as the historian.

Our new advisor Mr. Mushrush is starting out this year great. We hope together this year will be very productive for not only our members but also the officers helping Mr. Mushrush get acquainted with FBLA. Our goals this year include donating \$1000 to the FBLA state project, American Red Cross, help a needy family around Christmas and to provide a successful and enriching year for all of our members.

Oxford

The Oxford Area High School FBLA Chapter in Region 9 has already accomplished a tremendous amount this school year. We are once again sponsoring Casual Fridays. This is a chance for the teachers to dress in more relaxed attire one day a week. Every week there is a different theme, ranging from fun things like, "Wear Your Favorite Team's Jersey Day" to "Hawaiian Shirt Day" to "Pink Day" (which was to help raise awareness for Breast Cancer). The teachers pay \$20 for the school year to participate. As a result, we have been able to raise \$620 for the American Red Cross. We also hosted the first annual "Dodge Drive for Kids." The students

got help from a local car dealership and made a deal that for every car test driven by members of the community, \$5 would go toward the chapter. In total, we were able to raise \$500 in one day. Oxford

members also took part in their annual walk-a-thon. This year, we raised 1,080, which allowed us to exceed our pledge with a total of 1700 for the American Heart Association.

That's not all, for the Homecoming Dance we offered a coat check, and charged \$1 per coat, earning a total of \$110. Finally, one of our



proudest accomplishments has been taking over of the School Store and turning it into a successful business venture. We have received positive feed back for our efforts, not only from students, but teachers as well. In November, we will once again be hosting the Region 9 Fall Leadership Workshop. The Oxford Area High School chapter is looking forward to even more success this year and continuing to grow not only in membership, but also in our efforts.

Pine Grove

In the Pine Grove Area High School, the FBLA program got off to a strong start for the year. As a part of our member recruitment process each officer visited freshman classes to inform them about FBLA. We also publicized our club by hanging flyers and having an introductory meeting for new members or students that wanted to explore what FBLA is all about.

tember 29. The dance was also

a We started our chicken barbeque sale in September for homecoming weekend. Each member had to sell at least ten tickets, but our sale was such a success. We had members selling twenty to thirty tickets. Another way of kicking off homecoming was by holding a Homecoming Dance on Sep-

a success, the cafeteria was filled from wall to wall with high school students dancing and having a good time. On Homecoming day, each member had to bring in a baked good, hot food and a pack of soda for the carnival stand. We also had games for kids of all ages.

All members are required to have three hours of commu-

nity service this year. We have members that are volunteering in the Elementary School. While over there students are working with younger students on their reading and writing skills. We also helped decorate for their Open House.

For upcoming events in our chapter, our officers will be attending the State Leadership

Workshop at Penn State University on October 29-30. Along with the SLW, three members will be attending the NFLC on November 10-12.

The next several months we plan on volunteering in the nursing home, starting up a new fundraiser, and getting ready for the Regional Competition.



Pleasant Valley

During the summer coin drops were held at local stores and banks to raise \$600 before the school year started. Untied Way coin drops were also held later at the football games. Now that October is here, four meetings have been held. Students were handed Unicef boxes to collect for a good cause. One major fundraiser aiming toward the state project goal was the mum sale. The group sold 330 mums in two weeks raising \$620. All proceeds of the Italian Feast, which is planned to

be held November 4th, will also benefit the American Red Cross. Pleasant Valley FBLA will continue to fund raise and participate in community service activities to help both the American Red Cross and other service organizations as well.



"In the Pine Grove Area High School, the FBLA program got off to a strong start for the year"

Sayre

The Sayre FBLA Chapter, located in Region 27, is off to a great start for the 2006-2007 school year! Led by advisers Mr. Derek Selleck and Mrs. Michelle Fabbri, and officer team, consisting of President Luke Skerpon, Vice President James Biery, Secretary Megan McClary, Treasurer Katelyn Howland, Public Relations/ Historian Doug Hickey and Middle Level Representative Kendall Martz. All are looking forward to another great year for Sayre FBLA, which was ranked 10th in the State of Pennsylvania for 2005-2006. The officer team and advisers have created a Plan of Work for the year including many different community service projects/activities, fundraising, support of the American Red Cross (State Project), as well as

support of the PA FBLA State Officer Plans of Work. The Sayre FBLA Chapter has just completed the Tom Wat Fundraiser; a national FBLA spon-

sored fundraiser, and has also been running the volleyball concessions. Sayre FBLA will also be holding activity nights in support of the American Red Cross State Project in No-

vember. In addition to those components of the Plans of Work, the Sayre FBLA Chapter for its large community service project for the 06-07 year, in conjunction with the Sayre School District Community Relations Committee will be holding a 125th Anniversary of the School District Celebration in February. Other community service projects and fundraisers will also



o c c u r throughout the year, w h e r e m e m b e r s can raise money for S a y r e F B L A 's Educational Trip taken

at the end of the year, this year it is to New York City. Members are ready to gear up for the RLC this year, with hopes to make it to Hershey in April for the 2007 State Leadership Conference, with Sayre FBLA being their

Shippensburg

The Shippensburg Area High School FBLA chapter is off too a good start this year. We have already grown tremendously from last year's members. Although it may be a challenging year for us because we have recently elected all new officers, we will work hard to make this year a success

At the beginning of the school year, the officers held an informational meeting for all freshmen or simply anybody who wished to become a member and had missed the summer

meeting. We have many new recruits because of this.

Our first fundraiser for the American Red Cross took place on October 7, 2006. All members from our chapter helped sell carnations in our cafeteria during lunch.



The flower sale went over very smoothly and we profited

greatly. Our next project in line is a bake sale. We hope to hold it at our local Wal-Mart or Kmart. In past years the public has been very generous to our organization.

Stroudsburg

It has only been two months into the school year and already over 250 members have joined Stroudsburg FBLA. Plans for raising money for the American Red cross have already begun. The dates have been marked on the calendar for gift wrapping at the mall, the annual Breakfast With Santa, Christmas wreath sales, and Pampered Chef sales.

Stroudsburg has achieved outstanding success at the National Leadership Conference over the summer at Nashville, Tennessee. Mike Hopes and Matt Alaio placed 8th in the nation for Multimedia Presentation. Carol Fouad, Jessica Huynh, and Ranee Shah placed in the top 15 in Business Ethics. They are determined to outdo themselves once again in this year's

competition.

Selected students are looking forward to attending the State Leadership Conference at Penn State University and the National Leadership Conference at New Brunswick, New Jersey. Those who are attending are being supported by fellow members for the Charity Walk.



Waynesboro

The Waynesboro High School kicked off the year with three fundraisers. First was our spaghetti dinner at the Elk's Club Waynesin Almost every boro. member in our chapter participated in this by either selling tickets for the spaghetti dinner, making a dessert for it,

or by helping at the actual dinner. We were very successful with our spaghetti dinner. We raised \$1,500. Our next fundraiser was magazines sales which a few members participated in. This consisted of FBLA members staying after school and selling magazines to teachers. Currently we are working on our bonus book fundraiser. This in years past has been very successful. With our outcome so far this year, we believe it will be very successful. These fund raisers help to defray our expenses and start us on our way to raising money for the American Red Cross.

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Western Wayne

Pictured is junior Willis Chou helping out at the Frisbee Toss sponsored by the Future Business Leaders of America (FBLA) chapter during the carnival recently

held at Western Wayne High School prior to the annual homecoming football game.

Families were encouraged to bring their children to this carnival, which included a variety of games and activities including a dunk tank, balloon dart game, bean bag toss, and miniature golf.

L



Wilson (West Lawn)

This year, our FBLA had been very active. We have done multiple fundraisers to raise money for

the Scott Wertz fund, a police officer who was slain. We spent weeks preparing for the hugs and kisses sale, a unique fundraiser invented by our FBLA. We bag Hershey's hugs and kisses and sell



them at the school's open houses. The parents buy them for \$1 and their children receive them in

> homeroom the next day. Our hours of many community service and dedication towards the community have really paid off. Our community is really responding with

the fundraiser for Scott Wertz and his family. Our club size is growing due to our influence and activities in the school. Our preparation for regional competition is already a month in the works. We hope to do just as well in nationals as we did last year. With help from our community and present members, we hope this year of FBLA will be as unforgettable as ever.

PA FBLA State Officers



Emily Butler Western Wayne High School president0607@pafbla.org

Dairy Karlron Stroudsburg High School vicepresident0607@pafbla.org





Angela Ferrance Mountain View High School secretary0607@pafbla.org

Will Dorrance Hershey High School treasurer0607@pafbla.org



"No organization is stronger than the quality of its leadership, or ever extends its constituency far beyond the degree to which its leadership is representative." ~Edgar Powell

PA FBLA State Officers



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leandra Echman Chestnut Ridge parliamentarian@pafbla.org

Bruce E. Boncal, Executive Director



School: Jersey Shore High School Years with FBLA: 26 Education: **Bloomsburg University**

Free Time: Going to the theater Traveling Taking naps

Favorite TV shows: **Boston** Legal **Desperate Housewives** Two and a Half Men

Kristi Ryland, State Adviser



School: Cocalico High School Years with FBLA: 8 Education: Bachelor's in Education at Shippensburg University Master's in Education at Penn State University

Free Time: Walk her dog Ride four-wheeler Play with nephew Spend time with family Curl up and read a good book or watch a good movie

Favorite TV show: Grey's Anatomy

"The minute you settle for less than you deserve, you get even less than you settled for."

~Maureen Dowd

NFLC at East Brunswick

Just as planned, the NFLC was yet an- about his business journey, which started at Mr. Taylor is the youngest African other enjoyable experience for Pennsyl- the young age of 12.

vania! Some chapters ventured to NJ Thursday night, but most arriving on Friday afternoon. With East Brunswick being only a short ride to NYC, many chapters went sight-seeing in the city that never sleeps. Friday night, was the opening to the exciting weekend ahead. The national officers kicked off the opening session, along with Ephren Taylor the key-note speaker. Mr. Taylor spoke



Daisy Karlson, Emily Butler, Ms. Jean Buckley, Kara Spittler, Will Dorrance

American CEO of a publicly traded

company. Friday evening, the state officers also had the opportunity to be introduced to Ms. Jean Buckley, the President and CEO of FBLA-PBL. Saturday Morning, was the Battle of the States. After almost 75 questions, the state officer team from New Jersey won the competition. The conference continued with more interesting workshops. Representatives from Non-Traditional Media, Devry University 3P Enterprise were just a few of the presenters on Saturday.

The night finished with the closing ceremony and a dance. The dance benefited the March of Dimes, and the theme was "Blue Jeans for Babies." It was a great success to kick of fundraising for the March of Dimes. Finally, Sunday was a day for saying goodbye. Once again, Pennsylvania students left the conference with information and new experiences to share with their local chapters!



Alicia Stewart (National Parliamentarian), Emily Butler, Kara Spittler

non-traditional media Event Management Program

Join hundreds of chapters throughout the country that will choose to run a Student Film Festival, a "Nerf" Dodgeball Tournament or a Benefit Concert. The program has been so successful that it will be offered FBLA-PBL as a national program for back to school 2006. This will prove to be the easiest, most fun and most profitable program that your chapter will ever do. It's also an unbelievable way to excite your existing members and attract new ones. Your chapter basically forms a partnership with Non-Traditional Media and shares in the profits. Non-Traditional Media covers all of the start-up costs and provides the Step-by-Step Guide, all supplies and forms and the insurance. The chapter simply manages the process. To see footage from actual events, go to www.NonTraditionalMedia.com/sample.

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