

# Penn Pal

Volume XIX, Issue 1

Pennsylvania Future Business Leaders of America Newsletter

Fall, 2003

## STATE OFFICER TEAM

**Brett Hollister**

President

**Joshua Coleman**

First Vice President

**Nicholas Truesdale**

Secretary

**Jeffrey Selvoski**

Treasurer

**Brandon Mitchell**

Reporter

**Raul Patel**

Eastern District Vice President

**Aaron Geiger**

Central District Vice President

**Kayla Miller**

Parliamentarian

Dear FBLA Members:

It's hard to believe that we are in the midst of another exciting school year. I hope you are experiencing much fun and a little less stress this year. If you haven't already started, now is the time to kick into gear with FBLA. Your state officer team has developed an intensive plan of work; however, its success will depend upon the hard work of you, the members, who continue to keep Pennsylvania FBLA one of the strongest state chapters in the country.

"Operation Hope: Give a Breath of Life," this year's state project, will benefit the American Lung Association. The money our state chapter raises will go a long way toward supporting the efforts of this organization. Statistics today show that more and more young people suffer from asthma. Asthma is just one of the diseases that the American Lung Association is putting its time and money into research and treatment. Therefore, I believe that the members of Pennsylvania FBLA can raise \$90,000 for this worthwhile cause.

This year, we are asking our members to help increase our membership by five percent. Please explain to your fellow students the benefits of your FBLA membership. You have the power to bring your peers into an organization that has assisted many before us with their transition into the business world.

Another state goal is to recruit two Professional division members per chapter. A Professional division member can be anyone: a teacher, a businessperson, or a parent. Keep in mind that working toward these goals can enable you to apply for the Keystone Leadership Award, an award presented at the state conference to outstanding members.

Finally, I wish each of you the best of luck in the upcoming year. Feel free to contact the state officers, who will always be there to lend a helping hand.

Continue your strong efforts and PA FBLA will **Lead... Achieve... Succeed!**

Sincerely,

*Brett Hollister*

Brett Hollister  
State President



Brandon Mitchell, Nick Truesdale, Aaron Geiger,  
Raul Patel, Jeffrey Selvoski, Joshua Coleman,  
Kayla Miller, and Brett Hollister.

# PA FBLA State Goals

Aaron Geiger  
Central District Vice President

The 2003-04 state officer team has worked hard to create this year's state goals. Some of them are quite ambitious, but we feel that PA FBLA is up to the challenge!

## Raise \$90,000 for the American Lung Association

Our first goal is to raise \$90,000 for the American Lung Association, this year's state project. Our plan to do this includes a charity walk, a basket auction, and chapter pledges. We also have plans to help the local chapters raise money for the state project. With your help, we can give the breath of life.



## Increase Membership by 5%

Membership has always been a goal for our state. Last year we exceeded our goal and we want to do it again. The goal is to increase the membership by 5%. Membership Madness will be used again. We are also working on a digital presentation called "FBLA ALIVE" to recruit new schools and students just entering high school. Letters will also be sent to non-FBLA schools to try and start new chapters and reactivate old ones.

With your help, PA FBLA can...

**Lead... Achieve... Succeed!**

## Improve Communication Between the Local, Regional, and State Chapter

The third goal is to improve communication between the local, regional, and state chapter. The Keystone Leadership Award, the "Fill Every Slot" and "What is FBLA?" brochures along with the Regional Officer Leadership Program will be used again. Two issues of the Penn Pal will be published in the winter and the spring. We also want to hold online meetings with the regional officers.



## Promote Professional Membership

Our final goal for 2003-04 is to promote membership in the professional division. The goal includes each chapter recruiting a minimum of two professional members and creating a promotional flyer.

## Promote and Expand the Scholarship Program

Our next goal involves promoting and expanding the PA FBLA Scholarship Program. We want to add more schools to the current list and send scholarship flyers to local chapters. In addition, the Penn Pal will include the "Scholarship Corner". We also want to promote the scholarship program at the SLW and all RLWs.



These are the 5 goals for 2003-04. With your help, we can meet each one and make this a memorable year for PA FBLA!

Goal: \$90,000

## THE AMERICAN LUNG ASSOCIATION

BU: Jeff Selvoski, State Treasurer

### What is PA FBLA's State Project?

I am proud to announce the Pennsylvania Future Business Leaders of America's 2003-2004 state project, the **American Lung Association**. Our fundraising goal this year is to raise **\$90,000**. With your contributions, fund-raisers and genuine effort, I am confident that PA FBLA members will exceed this amount. To aid in your fundraising efforts, the following activities have been organized: Casual for a Cause, a "March for Life" Charity Walk, an "Auction for Oxygen" Charity Basket Auction, a Pledge Program, Dollar Dayz, and Great Ways to Fundraise! The slogan for our 2003-04 fundraising campaign is **"OPERATION HO<sub>2</sub>PE: Give a Breath of Life."**



### What is the American Lung Association?

The American Lung Association (ALA) is the nation's oldest voluntary health agency. It was originally organized to fight tuberculosis. Since 1892, the American Lung Association of Pennsylvania (ALAPA) has been fighting lung disease through education, community service, advocacy, and research. ALA attains its many successes through the work of thousands of dedicated volunteers and staff. A contribution of time, money and event sponsorships to the ALAPA help those who suffer with lung disease through mission driven programs and activities. The ALAPA has many programs and strategies for fighting lung disease. For example, **Open Airways for School** is an elementary school education program for children with asthma. This program teaches children with asthma to understand and manage their illness so they can have more normal lives.



### Why did we pick the American Lung Association?

During our Executive Committee Meeting in June, Brett Hollister, State President said, "I believe that the ALA is a great charity to support. By selecting this organization, it will create an awareness of lung disease throughout the state. For example, did you know that 24 million Americans have asthma? It is estimated that a million children between the ages of 8 and 11 years old suffer from asthma disease. Did you also know that smoking-related diseases claim an estimated 430,700 American lives each year?"

### Where will the money go that PA FBLA raises?

We selected this organization in hope of sponsoring an asthma camp with the money raised. The ALAPA conducts several camps every summer for children with asthma. Residential camps cost \$50,000 and day camps cost \$20,000. If PA FBLA provides the funding for a camp, public acknowledgement will be given to us. Camp brochures will state "supported by" the PA Future Business Leaders of America. The money remaining will be used for research to fight lung disease.



Log on to:

[www.alapa.org](http://www.alapa.org)

to find out more about the American Lung Association!

*With your help we truly can make a difference!!*

**"OPERATION  
HO<sub>2</sub>PE:  
Give a Breath of Life"**

### How can you get involved?

Many chapters will raise money while others will perform service activities at their local ALA office. We encourage you to do both. There are many different types of service projects in which you can participate:



- 5K Race to Break the Chain
- Asthma Walk
- Clean Air Challenge
- Christmas Seal
- Mardi Gras Gala
- . . . and a lot more!!!

### Where should the money raised be mailed?

Please mail all donations to:

**Jeffrey Selvoski**  
PA FBLA State Treasurer  
Bentworth High School  
75 Bearcat Drive  
Bentleyville, PA 15314  
724.239.5911 x284  
[treasurer@pafbla.org](mailto:treasurer@pafbla.org)



To receive points in Outstanding Chapter, all checks must be postmarked by February 15, 2004. We will continue accepting checks for SLC awards up to March 15, 2004. Please make all checks payable to PA FBLA.

### Who is our contact person for American Lung Association?

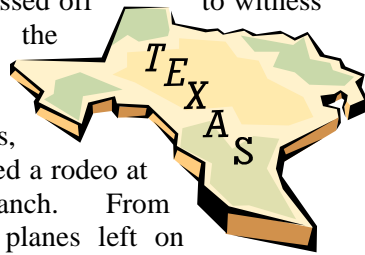
If you have any questions dealing with the American Lung Association, please feel free to contact:

**Tracy Ingram**  
Regional Vice President for  
American Lung Association  
1.800.935.0903 x20  
[tingram@alapa.org](mailto:tingram@alapa.org)

## Beasts of East Set Records in Dallas!

Joshua Coleman  
First Vice President

This past summer, PA FBLA traveled to Dallas, Texas to participate in the National Leadership Conference. From June 22-28, the PA delegation attended many wonderful events. As soon as the plane landed in Dallas, we were bussed off to witness Alex Rodriguez dazzle the Houston Astros at Arlington Ballpark. Monday night, the 23<sup>rd</sup>, we danced, rode horses, played volleyball, and attended a rodeo at the beautiful Circle R Ranch. From Tuesday the 24<sup>th</sup> until the planes left on Saturday, the PA members spent their time in many different places. Some attended Six Flags over Texas, while others sought out the popular Dallas malls and restaurants. Wherever members went, it seemed they rode the Dart; a great mode of transportation for anyone going anywhere!



Contrary to popular belief, competitions, paperwork, and workshops all continued to take place. Proof of this was the record 35 awards that Pennsylvania took home from the Awards of Excellence program. PA FBLA dominated the energy in the room because almost every competitive event had one (or two!) representatives or teams from PA. Congratulations to all those who participated that magical Friday evening!

The Awards of Excellence was not the only time Pennsylvania received awards and recognition! At both Eastern Region meetings, PA was recognized continually! Thanks to you, the members, PA FBLA grew to over 12,000 members last year – over 5,000 more than any other state, territory, or foreign country in the Eastern Region! The members' pride for their state showed brilliantly at the regional voting session on Friday, the 27. Thanks to their support, I was elected the 2003-04 National Eastern Region Vice President. I promise I will represent PA well!



The NLC was a GREAT success this year thanks to all of you! Keep the reputation that PA FBLA has and help Pennsylvania Lead... Achieve... Succeed... this year!

## Recruiting Professional Members

Brett Hollister  
President

Professional division members can be a great resource to any local chapter. As one of this year's goals, the members of PA FBLA are urged to recruit two new Professional division members per local chapter. Who can be a member of the Professional division? Simply put, anyone who supports the goals of FBLA can become a member of this division of our organization. That includes teachers, administrators, businesspersons, parents, etc.

What can a Professional member do? Members of the Professional division can serve as judges at regional conferences. Because of their expertise in certain areas, they can help prepare students for specific competitive events. They can also provide local and regional chapters with monetary contributions that can help chapters conduct various projects and activities.



A Professional division member may even be able to provide internship opportunities to high school students interested in a related career field. The bond formed between a Professional division member and a local chapter can provide endless opportunities for high school members to further their knowledge of the business world.

Because of the positive results that can be achieved, the state officers urge each chapter to take the initiative in recruiting Professional division members.

**The transition from school to the business world can be made simpler because of the knowledge gained through interaction with a member of the professional division.**

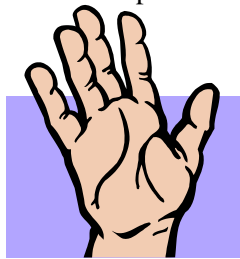


# Membership Madness

Joshua Coleman  
First Vice President

This year in FBLA we are taking our membership to heights never before achieved! Last year, our membership goal was to raise our total state membership by 2.5%, instead we raised it 9%! I encourage all of you to "Gimme 5" as we seek to raise our membership 5%, to 13,000 members this year! PA FBLA is climbing the national membership ladder very quickly. So please, keep recruiting and help us Lead... Achieve... Succeed... in our state membership.

We have many ways to encourage membership this year, along with our theme, "Gimme 5." These programs include individual and local chapter membership awards, recognition, and publicity. The individual award is for members who recruit five or more new members and submit the proper paper work (available on the website) by the deadline. The top ten individual recruiters will be recognized at the State Leadership Conference in March during the



Opening General Session.

Top finishers in the state will be considered for national awards and a chance to be recognized at the NLC in Denver in July. The local chapter awards go to chapters that increase their total membership by 5%. All chapters who successfully raise their membership by 5% and fill out the proper paperwork by the deadline will receive certificates and be recognized at the SLC. These three methods of increasing membership present our state with an amazing chance to Lead... Achieve... Succeed!

Recruiting new chapters is one of the best ways to increase our regional and state membership. All new chapters will be recognized at the State Leadership Conference in March during the "lighting of the candles" ceremony. Representatives from each new chapter will be presented with a candle that will be lit by the state president on stage. It is a great opportunity for your school to be recognized!

I wish you all the best of luck this year! I encourage you to recruit new members, compete, and be recognized for your hard work and dedication! Gimme 5!



# Surf On Over To The New pafbla.org!

Aaron Geiger  
Central District Vice President

PA FBLA is working hard to keep up with the fast pace of technology. Our website, [www.pafbla.org](http://www.pafbla.org), represents this change. If you have not yet reviewed the revamped site, you will be amazed. It gives you the member new opportunities to stay up-to-date on FBLA activities, our state project, and even your status as a member.



One of the many features deals with our membership. Advisors first enter their members into the website. Then, any member can access his or her

own profile. It tells you if your dues have been paid and if you are registered for conferences.

Speaking of registrations, all registrations for workshops and conferences are done over the website. Now paper forms have been eliminated for this process. Once your chapter has registered, your profile will be updated shortly. You will know quickly if you are confirmed to attend that workshop or conference.

Do you have a question about FBLA, the state project, or your competitive event? Try using the discussion boards.

Post your question or topic to get other members' and advisors' answers, and reply to a previous topic to help your fellow member or advisor.

Interested in trying a new competitive event? There is a link on the site that takes you to the page in the State Leadership Handbook with information on that event. You can also access any other part of the Handbook.

There are many other parts of the website to see. You can read the state officer's biographies, check the calendar for events, and learn about PA FBLA's history. All this and more can be found on [www.pafbla.org](http://www.pafbla.org). Check it out!



**Log on to the new PA  
FBLA website today!**  
[www.pafbla.org](http://www.pafbla.org)

# Why Do We Use Parliamentary Procedure?

Kayla Miller  
Parliamentarian

Parliamentary law began as the rules and customs used in the English Parliament to conduct business. These laws were brought to America and still provide the basis of the rules of legislative bodies in the United States. Both Houses of Congress use parliamentary procedure in their proceedings. Any assembly, or group of people, that use parliamentary procedure is known as a deliberative assembly.



system found to expedite business and protect rights in an assembly—whether it is a small assembly or a large assembly.

Today, the most common manual of parliamentary law is *Robert's Rules of Order*. FBLA has adopted this manual as its official parliamentary authority and follows the rules in formal business meetings. A parliamentarian is often appointed to serve the organizations that have adopted these rules. This is a person who has extensive knowledge of parliamentary law, as well as those rules that are listed in a society's bylaws and/or constitution. The parliamentarian answers questions in meetings and advises the president.

Since parliamentary law dates back to the 1700s, one might think it is not applicable today. So why do we still use it? The purpose of parliamentary procedure is to expedite, or accelerate business. Having rules for everyone to follow accordingly prevents disputes and arguments that would otherwise overpower the purpose of a meeting.

To establish effective leadership is another purpose for using parliamentary procedure. It enables the membership of an organization to serve its purpose and have control over its affairs. True, it is a majority that decides the affairs of the assembly; however, the purpose of being a deliberative assembly is to have full and free discussion among the members.

Through the use of parliamentary procedure, a deliberative assembly is free to do whatever necessary to protect itself and the rights of its members. It is the best

**Using parliamentary  
law protects the  
rights of:**

**The majority,  
The minority,  
Individual members, and  
Absentees**

**The rights of all of these  
together are a byproduct of  
using parliamentary law.**

elects to lead. Sometimes the laws and rules may be complicated, but they do serve a purpose. To run your FBLA meetings effectively, get out your copy of *Robert's Rules of Order* and get down to business!



**The fact that using parliamentary procedure protects the rights of members of a group or organization is another reason we still use these laws.**

## Scholarship Corner

Nick Truesdale  
State Secretary

Another “FBLA year” has begun, and this one is just as promising with informative workshops, rewarding competitions, and many opportunities to travel and make new friends. This year I am once again honored to be working with the Pennsylvania FBLA scholarship program. One of my goals is to inform members about the scholarships exclusive to FBLA. The Fox School of Business and Management of Temple University gives two such scholarships. The Fox School awards two \$500 scholarships.



Are you interested yet? Maybe you would like to know a little more about the Fox School. They offer bachelor’s programs in Accounting, Actuarial Science, Business Management, Economics, Entrepreneurship, Finance, Human Resource Administration, International Business Administration, Legal Studies in Business, Management Information Systems, Marketing, Real Estate, and Risk, Insurance, and Healthcare Management. The Fox School is one of only 435 institutions to be accredited by the Association to Advance Collegiate Schools of Business. The Fox School is one of 30 institutions nationwide to receive a grant from the U.S. Department of Education to Establish a Center for International Business Education and Research. The Fox School also has one of the top 75 MBA programs in the world.



If you would like to know more about the Fox School of Business and Management of Temple University, visit [www.sbm.temple.edu](http://www.sbm.temple.edu). For more information on FBLA scholarships, see your adviser for your chapter’s scholarship packet or go online at [www.pafbla.org](http://www.pafbla.org).

## Running for a State Office Requires That Perfect Recipe

Raul Patel  
Eastern District Vice President

An excellent recipe for running for a State Office requires equal parts of determination, commitment, and support. These ingredients are a must for anyone considering candidacy.

### Part 1—Set oven for 2004:

In order to consider your involvement in such a demanding and time-consuming endeavor, it would be a good idea for you to evaluate yourself, your advisers, your parents, and your administration.

After you have determined your dedication, you need to talk with your advisers and your parents to gain their support.

All parties involved must pledge their support and commitment to your cause.

Trying to prepare this meal will be next to impossible without all the right ingredients in the right quantities.

### Part 2—Make sure you have everything on hand:

Determine which office best suits your capabilities.

Check FBLA Handbook for all guidelines.

Remember Parliamentarian is NOT an elected position.

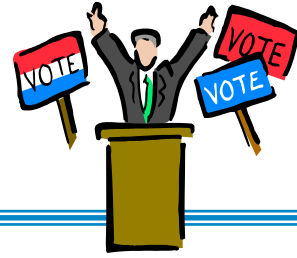
### **Part 3--Helpful Hint when preparing this recipe:**

Although YOU may be elected a State Officer, you will constantly need the support of your advisers, parents, school, administration, and school board.

Financial support is a huge part of the process. Your school district will need to sign papers stating that they will not only excuse your adviser from school to attend conferences, workshops and meetings, but they will also pay for all overnight expenses, food, and transportation for that adviser.

If your district is not supportive of this financial obligation, you will be unable to run for an office.

Speaking of your adviser, he/she must be willing to give you the gift of time and patience—this recipe requires equal amounts of each ingredient!!!



### **Part 4--To assure a tasty outcome:**

Apply for the position within the appropriate time line.

Determine local businesses and support systems from which you can solicit campaign materials.

Design a campaign, pick a catchy slogan, and market your attributes and dedication.

Write a two-minute speech following the guidelines.

Study your candidate handbook, so that you understand the rules.

Feel comfortable with your platform.

Realize you are working for many other people—it's not just about you!!

Be a team player and a self-starter!!!

Elected positions require specific and appropriate actions just as recipes require specific and accurate ingredients. These actions begin with meeting due dates for all expectations. Secondly, prioritizing your schedule to attend all meetings, conferences, workshops, and planning sessions. Thirdly, coordinating your schedule to allow time for meetings with your adviser in order to fulfill obligations you must complete on your own time.

Unfortunately, not everybody can come up with the correct balance of fresh ingredients, support, money, and time to prepare a delicious campaign. If you think you might have that winning recipe, good luck to you in the next election!





## Bermudian Springs

The Bermudian Springs chapter of FBLA has kicked off its year with service projects. The first project was the school's annual magazine campaign, which the chapter has been managing for years. Members helped to organize and distribute sales materials to the student body. They also collected and verified the subscriptions, distributed prizes, and allocated the profits to the classes proportionally.

Another service project has been helping the high school secretaries make copies of worksheets for teachers. This is a task that will last throughout the school year.

The chapter also sells Otis Spunkmeyer cookies and muffins every Wednesday morning in the cafeteria both as a fund-raiser and a service project for the school. Members sign up at the club meetings to bake and sell cookies. Members volunteer to count money and order the products.

Having only one current member who has attended a SLC, the chapter's vice president, Kristi Blust, gave a short report on her experiences on the 2003 State Leadership Conference at the Region VI Leadership Workshop that was held on November 5 at Northern York High School. The chapter also sent its six-member officer team to the SLW. Eight of their members will be traveling to Baltimore for the NFLC.



*Bermudian Springs  
FBLA's 2003-2004  
Officer Team  
L-R: K. Blust, V. Pres.;  
K. Pogue, Sec.; D. Myers,  
St. Council Rep.;  
J. Gingrich, Treas.;  
J. Handy, Hist.; &  
T. Myers, Pres.*

## Central Columbia

Our first project of the year was FBLA Big Brothers/Big Sisters. New freshmen were placed with a FBLA member who then helped the freshman with class locations and answered any questions the freshmen had about high school. It went well for being the first time our chapter attempted a project like this.

Our next project was the annual sweatshirt sale. We sold shirts to elementary, middle, and high school students and teachers that had our school's name and mascot on it. It was a great success and helped show our school spirit.

Hopefest was our next activity. This event raised money for the American Cancer Society, a charity we support every year. Money was raised through bingo games, food sales, and an auction. Our members assisted with these activities and had a great time helping the American Cancer Society.



Our officers attended the SLW at State College in October. They participated in the workshop and helped at the March for Life Charity Walk collection table. It was a great experience.

After the SLW, we took part in Adopt-a-Highway. The members picked up litter from the street in front of our school. We are planning to pick up litter again in November.

Central Columbia FBLA has been and will continue to lead, achieve, and succeed in 2003-04!

## Chambersburg

The Chambersburg Area Senior High School Future Business Leaders of America (FBLA) Chapter has been very busy promoting school spirit, leadership, membership, and the American Lung Association of Pennsylvania during our second year as an active chapter.

At this time, we have 17 members and looking forward to recruiting additional members. Our FBLA Chapter has a membership display outside the CASHS Library for students, faculty, and staff to view as shown in the photo on the right. Membership application forms and Competitive Events Flyers are also available.

Our members were active during our Homecoming Spirit Week, October 6-10, with their fundraiser, blue and white football beads. Funds raised will be used to help with expenses to the Regional (October 27, 2003, at Central Penn), State (October 19-20, 2003, at State College), and National (November 21-23, 2003, at Inner Harbor, Baltimore, Maryland) Leadership Workshop Conferences for our members as well as Theme Baskets and the State Project – the American Lung Association of Pennsylvania. Wolfgang Candy is another fundraiser for us.

On Thursday, October 30, 2003, Tracy Ingram from the American Lung Association of Pennsylvania spoke to our Chapter Members

(see photo on left). The officers and advisers felt this would be a great way to motivate our members to promote and raise funds for this organization.



*Katie Miller, Toni Morieko, and Miranda Rhone having a great time at the Region 26 Leadership Workshop held at Central Penn College on Monday, October 27, 2003.*



## Chestnut Ridge

The Chestnut Ridge Future Business Leaders of America chose the Bedford County Humane Society as this year's Community Service Project. Two members each day volunteer at the shelter and assist with the care and cleaning of the animals.

Members have also sponsored their second donation drive to benefit the Humane Society. FBLA members collected another 200 items during the month of September. Donations included paper towels, litter, newspapers, cat and dog food, treats, toys, laundry detergent, and bleach. The CR FBLA chapter also purchased and delivered 1250 packages of cat litter during the month of October. Since April, the Humane Society has not had to purchase these supplies due to the generosity of FBLA members and the Humane Society's own litter drives.

Many dogs at the shelter need a loving home. The Humane Society has many possible candidates from puppies to older dogs. Since October was Adopt-a-Dog Month, Chestnut Ridge FBLA urged community members to consider adopting a dog.



*Ernie Ickes and Daniel Leonard load supplies to be taken to the Bedford County Humane Society.*

During Homecoming Week of September 29-October 3, 2003, the members of Chestnut Ridge Future Business Leaders of America hosted their annual food drive to benefit two local food banks.

Students in the district's four schools raided their pantries and cupboards to help the Manns Choice and Bedford food banks prepare for the upcoming winter months. The homeroom that collected the largest number of canned food items was awarded a pizza party during the month of October. The winning homerooms were Mrs. Suter, New Paris Elementary; Mrs. Reininger, Central Elementary; and Mrs. Crisswell, Middle School.

Students also braved the cold air to collect money at the homecoming game on October 3. Participating students include Dustin Beaner, Sarah Martin, Megan Miller, and Levi Cromer.

Members, with the help of area churches, collected approximately 3300 non-perishable food items and over \$250. The items, along with a check, were delivered to the two food banks.



## Cocalico

The Cocalico FBLA Executive Team began organizing last summer by forming committees, planning activities, and setting goals for the current school year.

In an effort to reach the list of the top ten schools in Pennsylvania in the Outstanding Chapter Criteria this year, each Cocalico FBLA committee set goals and developed a game plan to best contribute to that main goal.

Plans were made to attend the RLW, November 10, at Central Penn College. Also on the agenda was the NFLC, November 21-22, in Baltimore. Members attended the SLW at Penn State in October and gained valuable leadership training. Speakers from the PA Free Enterprise Week and The American Lung Association addressed our November club meetings to allow members to become more involved with the organization.

Road trips to local high schools, the middle school, a Denver/Ephrata Rotary Club breakfast, a Cocalico School Board meeting, a Cocalico Parent Advisory meeting, the Salvation Army Affiliate in Lancaster, and a local Lions Club meeting were on the calendar in November and December in order to spread the word about FBLA and promote the positive influences the organization has on school and community. Students are also making plans for competing at the RLC, January 23, at Goldey-Beacom College, Wilmington, Delaware.

Fall fund raising events have netted almost \$1,500 toward our \$4,000 pledge at the SLW. We are hoping to be competitive in that area at the SLC at Seven Springs in March.



## Connellsville

The Connellsville Area Senior High School FBLA Chapter has already been very busy this year. We have had a car wash, a hoagie sale, and sold Avon and gift certificates to raise money for dues and field trips. We also created a "spirit basket" for homecoming week as a fund-raiser. FBLA members donated a football discount card, a school t-shirt, candy, and lots of snacks for the basket. We arranged the items in a nice basket and sold raffle tickets for it. This fund-raiser ended with success, and our chapter is getting off to a great start this year.

During the week of homecoming our chapter also put together a banner for the school-wide banner contest. Everyone worked hard on it and it looked great! Our banner featured our school mascot on top of the world with the American flag as the background. We then put the names of all our members on the stars. We ended up winning third place in this very competitive contest. That night we showed off our excellent banner in the city's homecoming parade.

As you can see, our chapter has already been very busy this year and will most definitely continue improving our organization.



## Garnet Valley

The Garnet Valley High School FBLA has established four new positions on its executive committee in order to keep members well informed of chapter activities. Members who have established outstanding participation in chapter activities in the previous year have been appointed to serve as representatives in partnership with the chapter officers. Approximately 250 students expressed an interest in joining the organization during our recruitment activities, prompting this great initiative.



*L-R: Nick Paolella, Lindsay Farah, Jenny Jou, Matt Holliday, Elaine Han, Jim Breen, Heather Farah, and Sarah Fuesler.*

Under the guided leadership of Heather Farah, president; Matthew Holliday, vice president; James Breen, secretary; and Sarah Fuesler, treasurer, grade-level representatives will keep in contact with members as well as conduct small-group sessions during monthly meetings. Those serving in these new positions are Jenny Jou, Nick Paolella, Elaine Han, and Lindsay Farah.



*L-R: Mrs. Susan Gatchell, Jim Breen, Sarah Fuesler, Heather Farah, Matt Holliday, Ms. Sharon Beyer.*

The Garnet Valley High School FBLA executive team also maintained first-place honors at the State Leadership Workshop held in State College in October. The team was successful in raising \$1016 to support The American Lung Association, increasing the chapter donation by approximately \$300 over last year's collection.



Chapter officers Heather Farah, Matt Holliday, Jim Breen and Sarah Fuesler, accompanied by advisers Sharon Beyer and Susan Gatchell donated the funds collected from class mates, friends, relatives and neighbors. Five members of the walking team earned individual honors in five of the top ten places recognized at the state event.

## Great Valley

Pennsylvania Future Business Leaders of America is very proud to have the American Lung Association as our State Project. On Monday, September 22, Great Valley High School hosted a Freshman Dinner for all high school freshmen and their parents. Over 250 people attended the annual event. Every Great Valley High School club was invited to attend and inform the incoming freshmen and their parents about their club one hour before the dinner began. Great Valley's Future Business Leaders of America chapter was proudly represented at the dinner. The chapter had a display board informing the students about the organization. Information was also displayed from the American Lung Association which was received through Ms. Carolyn L. Wisniewski of the Philadelphia Office. Current chapter members proudly recruited new members for FBLA as well as educating parents and students on the American Lung Association.

Another activity Great Valley's FBLA proudly participated in was Back to School Night for parents. On Tuesday, September 23, Great Valley High School welcomed parents to meet their son or daughter's teachers. Over 950 parents attended the annual evening event. During the event, refreshments were available in the school cafeteria. FBLA set up a display board in the cafeteria informing parents about the chapter as well as displaying information that educated parents about the American Lung Association. Current chapter members were there and they also helped direct parents in where to go. Many parents were interested and grateful of the information that was provided.



The Great Valley Future Business Leaders of America has been pursuing its goal in raising money for the State Project, The American Lung Association. On Tuesday, October 27, 2003, Great Valley FBLA chapter sponsored a Pumpkin Carving Contest at their high school. The pumpkin carving contest has been a long-standing tradition at our school and is annually sponsored by FBLA. This event raises money for charitable events.

This year, a good turnout produced a total of \$250 raised for our State Project. The chapter was fortunate enough to have all of the pumpkins donated for us to use. Along with pumpkin carving, FBLA offered musical chairs, face painting for children, and refreshments. To date, Great Valley High School is proud to be a part of Future Business Leaders of America.

## James M. Coughlin

The James M. Coughlin Chapter of Future Business Leaders of America recently arranged a dinner meeting for all chapter and regional officers in Region 16.

Region 16 President Josh Wood of Crestwood conducted the meeting assisted by Vice President Tom Pavlick and Secretary Adam Snyder. Paula Perez, President of the GAR chapter, reported that the Regional Leadership Workshop would be held on November 5, at GAR High School. Jennifer Notaro, President of Hazleton Area, gave information on the Region 16 Leadership Conference on February 4, at Hazleton Area High School. Tom Pavlick, Region 16 Vice President, from Crestwood spoke about the state project "Operation Hope: Give a Breath of Life." All of the proceeds raised will benefit the American Lung Association. Tara Werner, Region 16 Treasurer from Coughlin, presented a treasury report and spoke about the criteria's for Who's Who and the Outstanding Chapter. Region 16 Adviser, Mr. Joseph Yozviak, reviewed important dates for state and national workshops and conferences.



First row: Sarah Brun, Adam Snider, Josh Wood, Tom Pavlick, Tara Werner, Jennifer Notaro, Second Row: Paula Perez, Sarah Ancus, Samantha Camoni, Kyle Derby, Paul Laure, Bill McGarry, Lauren Marron, Jessica Ashford,

## Kennett High School



Kennett High School's Future Business Leaders of America chapter is off to a great start for the 2003-04 year. During Kennett's Homecoming on September 27<sup>th</sup>, Kennett High School's largest and most involved club, FBLA, sold a variety of Kennett T-shirts and delicious popcorn. In addition to their successful sales, they have been busy operating the school store and planning unique meetings every Wednesday. For example, the officers held an FBLA fashion show demonstrating the do's and don't of dressing for success.

Kennett High School annually holds a meeting for freshman discussing various clubs; this year FBLA proudly recruited members by showing a video made by Alex Tatum and Diego Rodriguez. Kennett FBLA also attended the October 23<sup>rd</sup> Region Nine meeting. They are also preparing for the school's holiday dance, "Mistletoe Magic," which is sponsored and executed by FBLA in the month of December. Kennett FBLA is truly up and running for the 2003-04 school year.

## Lehighton

The Lehighton Area High School chapter of FBLA has many new fundraising ideas. This year, in addition to the extremely popular Krispy Kreme doughnut fundraiser; which is always highly successful, we are adding additional fundraisers. In January, we will take a break from doughnuts and sell candy bars. We will be doing Krispy Kreme every month after that, in addition we will be selling Little Caesars Pizza Kits.



If our chapter can raise enough funds, we would like to put a theme basket raffle together. The money raised from that would go to benefit the state project "Operation Hope: Give a Breath of Life." We will also be participating in Dress Down Day. On this day teachers are allowed to "dress down" in jeans and t-shirts. All proceeds from this will benefit the State Project "Operation Hope: Give a Breath of Life." Our Chapter advisor, Ms. Kim Mychalyszyn-Simko, was recently on a local radio station, B104. While on the air she promoted FBLA. In doing this we hope that FBLA will become more known and people would like to get more involved. While we are only a small chapter, we hope to get more people to join and get many things accomplished.

## Marion Center

The Marion Center Chapter of Future Business Leaders started the 2003-04 academic year with a recruitment effort that yielded a 70% increase in membership. With 51 paid members the organization set numerous goals for the year.

Chapter officers are President Diane Lloyd, First Vice-President Amanda Walker, Second Vice-President Hali McMullen, Recording Secretary Samantha Cribbs, Corresponding Secretary Niki Nanni, and Treasurer Sabrina Gates. The local officers and Region 3 Secretary Amanda Schurr, a Marion Center sophomore, attended the State Leadership Workshop at Penn State University in October.



Marion Center Chapter officers Diane Lloyd (Jennifer Lopez), Sabrina Gates (Dorothy of the Wizard of Oz), Mandy Schurr, Hali McMullen, Samantha Cribbs, and Amanda Walker (all Miss America contestants) are ready for the Hollywood dance at the Penn State Nittany Lion Inn during the State Leadership Workshop in October.



Also in October the Chapter and the community co-sponsored an American Red Cross bloodmobile in the high school gym. Strong support from the student body resulted in over 60 pints of blood being donated, with 26 of the pints coming first-time donors.

In November the group's activities included reading to elementary students during American Education Week.



On December 3, the Chapter hosted the Fall Leadership Workshop for Region 3. Highlights of the workshop were a presentation by Joe Woodle of the Art Institute of Pittsburgh and a fashion show sponsored by Maurice's. Marion Center seniors were the models for the fashion show and all the participating schools assembled theme baskets for a silent auction. The proceeds from the auction were donated to the American Lung Association.

Also in December the members visited a personal care home, wrote letters from Santa to the first graders at one of the district elementary schools, and planned and hosted the annual business department brunch.

## New Oxford

Nicholas Truesdale, the State Secretary and the New Oxford chapter's President along with Brandon Weibley, Vice President, Katie Jarvis, Treasurer; Lindsey Hoffman, Secretary, Nichola Therit, Reporter; and Tiffany Ketterman, Parliamentarian attended the State Leadership Workshop in State College on October 19 and 20 to enhance their business skills. The members of the New Oxford chapter completed the Personal Success Track which includes such workshops as You, Inc.; How to Take Over the World; and Power FBLA. New Oxford also attended the Go M.A.D. and Personality Styles workshops as well as the American Lung Association's Great Ways to Fundraise.

The New Oxford chapter also attended the Battle of the Chapters and the Hollywood dance. New Oxford took second place in the Battle of the Chapters, and at the dance, everyone was dressed as their favorite movie star in some of the best costumes. So many exciting things happened at this year's State Leadership Workshop that New Oxford can hardly wait to find out what is in store for them next year.

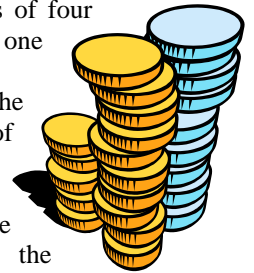
The New Oxford chapter just finished their first candy and sub fundraisers for the year. It was a big success. The fundraiser also helps our members pay off their dues. For every five dollars each person sells, they get one dollar deducted from their eleven dollar member fee. A new idea that was put into play this year was that if an already existing member finds someone who had not previously been involved with FBLA and gets them to join, they get two dollars off their dues. If an already existing member finds at least five new people, then their FBLA membership fee is free. This method has worked pretty well and has been a success so far.



## Northampton

Northampton Chapter of FBLA has found a great new way to fundraise. This new fundraiser is called Battle of the Clubs. It is also a great way to help boost school spirit. It is being held by both FBLA and Northampton's other business club DECA. Battle of the Clubs is very simple. All school-based clubs have an opportunity to participate and it costs two dollars per participant. There are twelve events, six individual and six team based events. Each team consists of four members. You can only participate in one team and one individual event.

The event is held after school. The two dollars goes to paying for all costs of the event. There is also donated or discounted food by local businesses. All the proceeds were split between the American Lung Association and the Muscular Dystrophy Fund.



## Northern

Northern FBLA had a very busy start to the school year. The officer team started recruiting new members, revising bylaws, and planning an exciting year.

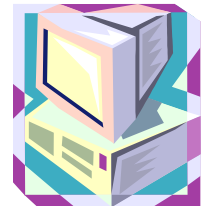
We had eight members from our chapter attend the State Leadership Workshop in State College. We took our free time there to work on some final details for our Region Leadership Workshop, which we will host on November 5. Mr. Tom Harrison, Northern's own career expert, will speak on "It's Never Too Early to Start." Also, Ms. Tracy Ingram from the American Lung Association will be in attendance to explain where our dollars go when we donate.

In addition to this activity, our club is planning a district-wide dress down day/high school student dollar days to benefit the ALA on Friday, November 14. We are also planning a food drive for New Hope Ministries, and a basketball and volleyball tournament for our school-wide service project, the Four Diamonds Foundation.

Thirty-four students were geared up to go to the Inner Harbor, as they prepared to attend the National Fall Leadership Conference in Baltimore. These students looked forward to learning as much as they could, while having some fun.

A new concept to our officer team, this year, is the idea of our online officers meeting. We meet three times per month on AOL and hold a private chat to discuss our upcoming events. We've seen lots of success from this idea.

Finally, with our Region Leadership Conference approaching in early January, students have begun preparing for their competitive events. We're looking for good things to happen in Dillsburg.



## Octorara

The Octorara Area High School Chapter of the Future Business Leaders of America is continuing to grow in membership and keeping up with its involvement in the community. Last year at the State Leadership Conference, Octorara received the Membership Madness Chapter Award. This year, they have further increased the number of members by 21 percent, from 86 to 104 members. Just recently they held a walk-a-thon to support the State Project, The American Lung Association. The members walked around the track, despite the rain and bad weather and managed to raise over \$600 to support this worthy organization.



In October, Octorara was the host of the Region 9 Fall Leadership workshop. After a pizza social, FBLA members from the Oxford, Kennett, Great Valley, Unionville, and Octorara chapters were inspired by the motivational messages from Mr. Thom Stecher and an American Lung Association representative. Furthermore, the officers and adviser enjoyed the National Fall Leadership Conference in Baltimore.

Octorara's plans for the year include "Toys for Tots" for the holiday season, sponsoring Data Match for Valentine's Day, and working on a Habitat for Humanity site in the spring. Our chapter will end the year in May with the annual trip to Six Flags Great Adventure for Business Education Day.

## Pequea Valley

Exciting things are happening for Pequea Valley. Their coveted FBLA chapter continues to grow more and more each year. This year, their chapter has exactly 100 members; this is an increase of more than 20% from last year's membership! One out of every six high school students from Pequea Valley is a member of FBLA.

This year we are very proud to be represented on the Pennsylvania State Officer team by our chapter President, Brandon Mitchell. His serving in this capacity has made history at Pequea Valley High School because it is the first time that Pequea Valley has had a State Officer.

Pequea Valley's Officer Team attended this fall's State Leadership Workshop in State College. There they learned valuable leadership skills they were able to bring back to their local chapter. The officers also participated in the "March for Life" charity walk. Pequea Valley came in sixth place for the amount of money they raised.



*(Left) Sisters Amanda Johnson and Rachel Johnson as well as (Below) sisters Brooke Fisher and Samantha Fisher enjoy the Region 18 Leadership Workshop at Central Penn College.*



PV FBLA members also attended the Region 18 Leadership Workshop at Central Penn. There the members learned important skills, toured the campus, participated in a basket auction, and learned a valuable lesson from the keynote speaker on the power of the mind.

PV FBLA is off to a great start and is looking forward to an exciting year in FBLA!

## Peters Township

When you can't breathe, nothing else matters, so that's why it's important to help organizations to help people with asthma, lung cancer, and tuberculosis. The American Lung Association has been working for also a hundred years to help these people. What the Peters Township FBLA chapter has planned for this fall and winter of 2003/2004 is activities to raise money for the American Lung Association. This year's Pennsylvania State Project, for charity is to raise \$99,000 for the American Lung Association to help people with asthma, teen programs for smoking and tobacco, and much more. The officers of PTHS FBLA had learned more about this cause at the Regional and State Leadership Conference at Heinz History Center and Penn State College Campus. Along with learning about the State Project the officers had attended conferences to make their own local chapter a success. The officers had listened to many guest speakers and had guest appearances from around the country. Some activities being planned by the PTHS FBLA members are sponsoring Teacher Costume Madness and Candy Grams.

Teacher Costume Madness is done every Halloween, where teachers in Peters Township High School dress up in creative costumes and the students donate money to the teacher whose costume is the best. Another activity that goes toward the American Lung Association takes place around Christmas. Candy Grams at Peters Township is always a success and we will plan to make it again this year. Candy Grams is when the student body sends candy canes with messages to their friends as a holiday treat.



This year we hope to reach our pledge total to the FBLA Pennsylvania State Project of \$1,500. The members of Peters Township FBLA truly hope to make a difference and help a worthy cause.

## Pine Grove

Pine Grove Area High School's FBLA chapter has had a busy start to the 2003-2004 year. Recruiting members and fundraising has taken up much of our time. We have organized successful fundraisers like a chicken barbeque and a lollipop sale. On October 19th and 20<sup>th</sup>, our officers attended the State Leadership Workshop at Penn State University, State College where they enjoyed the leadership training sessions with the hands on atmosphere, went on the charity walk for American Lung Association, attended a costume dance, and stayed in the beautiful Nittany Inn. They even got to go to the Creamery for a great scoop of ice cream!

We also have an eventful future agenda planned. On October 30th, many of our members will be attending the Regional Leadership Workshop held at Milton High School. Earlier that day, members will be touring the local Schuylkill County Courthouse, visit McCann School of Business and Technology, and stop for lunch at the mall. Plans have been made to attend the National Leadership Workshop in Baltimore, Maryland. Again this year, members will be going to a local retirement center to play bingo with the elderly. On October 30<sup>th</sup>, members of the PGAHS FBLA organization as well as other school clubs will be distributing candy during trick-or-treat night in our town. Additionally, casual for a cause, hats-on day, charity walk, and a kiss the pig contest are just a few ways we are trying to raise funds for our state project.

Our members are continuing to work with a volunteering project with our Elementary and Middle schools. In this project, they go over to the other Pine Grove School Buildings and work with teachers, tutor students, and volunteer as needed on projects. The FBLA members at PGAHS are looking forward to another fun filled year with a high concentration of getting ready for Regional and State competitions.

## Pleasant Valley

Pleasant Valley FBLA, always up for a challenge, had decided to try to raise the majority of its four thousand-dollar state project pledge in one event. How did they do it? The Pleasant Valley FBLA Hike and Bike is the answer. Eight teams of four people came to join the fun. The teams raised at least one hundred dollars worth of flat donations for this year's State Project, the American Lung Association.

On Saturday October 4, 2003 this fun-filled event was held at the Pleasant Valley High School Campus. The teams of four consisted of two people walking around the quarter-mile track and two people riding bikes around a designated one and a half-mile area. The three teams that gained the most miles in the one-hour event and the team that raised the most money won prize packages. These packages contained multiple gift certificates and things of the sort that Pleasant Valley FBLA had gotten



donated over the summer. The officer team went around the community asking local businesses to donate prizes and food to the event. They raised a total of \$1586.75 from the event and were quite pleased. The Pleasant Valley FBLA Hike and Bike looks to be a great start to another great year.

## Pocono Mountain East

Nine Pocono Mountain East High School Future Business Leaders of America members attended the State Leadership Workshop on October 19<sup>th</sup>. They learned how to become better leaders, new fundraising ideas, and networked with students from other chapters. The workshop allowed the members who attended to bring new ideas back to the local chapter.

The Pocono Mountain East High School Future Business Leaders of America members have initiated a program to read to children. The program allows our members to read to elementary children while providing a positive role model for these students. The Pocono Mountain East High School members also assisted the Pocono Mountain East High School Student Government association with a blood drive in October.

At the beginning of the school year, the Pocono Mountain East High School chapter completed a Rice Krispy Treat Sale. This sale was launched the first month of school and raised profits for our FBLA chapter and the state project! During the month of November, the chapter planned a "Wing Night." The money made from this sale went directly to the money raised for the state project. The Pocono Mountain East High School Future Business Leaders of America chapter continues to increase its membership! The chapter continues to grow and develop due to the positive image set by all of its members.



## Sayre



Sayre High School has had an exciting start to their FBLA year, in which new officers were elected, fundraisers announced, and the annual end of the year trip was organized.

Sayre has recently elected officers for the 2003-04 year, and this year's crew hopes to lead Sayre FBLA to a fun and successful year. The following positions were filled: President Ben Richardson, Vice President Bill Bustin, Secretary Kristine Young, Treasurer Andy Smith, Reporter Danielle Drake, and the two Junior High representatives Dan Bustin and Luke Skerpon.

Along with new officers, the club announced their community service activities for the upcoming year. These include an activity day at the Snyder Elementary School and a



night of answering telephones for the WSKG television station's Fund Drive.

The item of business that drew the most attention from the students was the plan for the annual trip; this year's group will be headed to Boston, MA. While in Boston, the group will be guided through the history of the historic revolutionary city. The highlight of this year's trip is a Major League Baseball game in the wonderful Fenway Park to see the Boston Red Sox.

In addition to the above, Sayre would like to wish Region 27's newest FBLA chapter, Blue Ridge High School, a great first year of learning and fun. Also, congratulations are in order to Sayre's Junior High chapter for boosting Sayre's overall membership to 89 members!

## Shippensburg

This summer has gone by so quickly. Shippensburg FBLA would just like to take a moment to reflect on what they have accomplished throughout the summer months. FBLA had a number of meetings that took place in June, July, and August. At these meetings the main focus was on setting goals for the 2003-04 school year.

The chapter members decided fundraisers, community service activities, and began talking about the competitive events. To meet the state goal of \$90,000 for the American Lung Association, the chapter decided to do a variety of activities, which include the following: selling ice cream floats, selling flowers for Homecoming, Valentine's Day, Easter, & Mother's Day, and a Casual Day for teachers. Also, the chapter decided to hold an elementary dance for the fourth and fifth graders. The FBLA chapter will work with the National Honor Society to hold this fundraiser later in the year.

The members also discussed how FBLA was going to help the community. Each member had a responsibility to complete five hours of community service during the summer. For the chapter community service project, members are working in conjunction with the local Lions Club. The local Lions Club operates the refreshment stand during the football and soccer games. They are also responsible for picking up the trash the day after the football and soccer games. Therefore, the Shippensburg FBLA chapter volunteered to pick up the trash following the games. Various members report to the field the day after the game, and pick up the trash.

Shippensburg FBLA has decided to connect with a local assisted-living home and become pen pals with the residents. Each FBLA member will visit with and send holiday cards, including birthday cards, to the residents. And as an ongoing effort to collect money for the state project, each chapter member was required to place at least one coffee can in a local business. All proceeds collected from the coffee cans will go to the American Lung Association.



The Shippensburg Future Business Leaders of America chapter has been quite busy since the middle of June planning activities to raise money for the state project, as well as planning community service activities.

## South Western

These first weeks of school have flown by, however our FBLA organization has used the first weeks to set goals and standards for the organization to follow throughout the entire year. Our adviser, along with the officers, is working as a team to ensure that everyone makes this FBLA year the most productive yet.

We have an organizational meeting every other week that allows the officers share ideas and information with the members. Email is a major source of communication. By using email, the officers are able to communicate quickly with members and our adviser. Important information can also be shared with everyone without holding an official meeting. We are encouraging our members to visit the Pennsylvania FBLA website to register their name and email address and to also check membership and upcoming trips or important dates. One of our member's mothers has helped us design our school's own FBLA polo shirt. This is a great way for our school's FBLA organization to be recognized. Community Service is also emphasized. We created a sheet in which FBLA members are able to record their hours accurately and efficiently.



Projects that we are currently pursuing include a canned goods drive for Good's Meal Barrel, preparing for American Enterprise Day by making posters, and organizing a basket bingo that will raise money for the State Project. During the upcoming months, we plan to involve FBLA in many holiday activities and projects in the community.

Our FBLA is taking an active role in the community and school. By involving ourselves in many activities, we are benefiting not only the chapter but others as well. The officers and our adviser are looking forward to the productive winter months.

## Stroudsburg



Stroudsburg FBLA is off to a great start. The officer team kicked off the school year by traveling to the Stroudsburg Junior High School in an attempt to recruit freshmen members. By giving a power-point presentation to the freshman business classes, we were very successful in increasing our membership.

On October 18, 2003, Stroudsburg FBLA set up a booth at the Stroud Mall during Community Day to promote and raise money for the American Lung Association. During this event, members handed out brochures and set up donation jars. We also had a "guess-the-candy" jar which people paid a dollar to guess how many M&M's were in the jar and were then eligible for a chance to win a gift certificate from a local business.



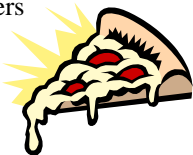
The officer team and three additional students traveled to Penn State on October 19 and 20 to attend the State Leadership Workshop. Members in attendance participated in various workshops, took part in the March for Life and donated a "Hollywood" themed basket for the Auction for Oxygen.



It has been an eventful start for Stroudsburg. Members were keeping busy planning the Regional Leadership Workshop, which we hosted on November 19, and worked towards our pledge of \$2,000 for the American Lung Association.

## Upper Saint Clair

The Upper St. Clair chapter is starting off with a bang this year. We began our fundraising this summer with our annual FBLA Pizza Hut Nights. Here we raised around \$350. In addition to the Pizza Hut nights, all of our members are working equally hard in the Gourmet Food fund-raiser which is to raise money for our State Project. This year's officers for the 2003-04 school year have been named. President is senior Katie Deleo; Vice Presidents are seniors Phil Gorman and Tyler Orchowski; and Secretary is senior Liz Mulholland



This past October nine of our FBLA members attended the State Leadership Workshop in the beautiful town of State College. All nine of these members came back with exciting news about the workshops they attended and about the State Project. This year the Upper St. Clair's officers hope to increase its membership to around 120 members.

## Waynesboro

The local chapter of Waynesboro FBLA is proud to be a part of the Eastern District region 26. Our local chapter has come a long way since it reactivated six years ago in 1998. Waynesboro's FBLA was activated by Mrs. Caroline J. Tassone who had just started working at Waynesboro. She came to us from Woodland Hills in Pittsburgh, where she was also a business teacher. As soon as she started working at Waynesboro Area Senior High, she noticed that the Business Department did not have an FBLA chapter. As a result, she started one her very first year here. When our local chapter first started, we only had about six members. It was these six members who under the guidance and supervision of Mrs. Tassone paved the way for all that our chapter has achieved so far.

At present, Waynesboro's FBLA has grown tenfold from when it first started out and has a hundred members this year. We have a president, four vice presidents (one for each grade), two historians, two treasurers and two secretaries'. Over the past six years our chapter has won numerous awards at the local, regional and state level. We have also had a State President, James Simmons, who is currently attending Howard

University in D.C. James still helps out with events organized by Pennsylvania FBLA. Our chapter was awarded the Hollis and Kitty Guy Gold Seal Chapter Award of Merit for the 2002-2003 year.

Waynesboro's FBLA gets bigger and better each year. It hopes to serve as an example for schools that do not currently have a chapter. It only takes one teacher to **LEAD**. A few students to **ACHIEVE** and in a very short time your chapter will **SUCCEED!**

## Western Wayne

Several members of Western Wayne High School's FBLA chapter participated in a religious diversity summit at Keystone College. The purpose of this summit was to explore various world religions in order to better understand these religions and to increase one's tolerance toward people who practice those religions.

The program was sponsored by the Scranton Chamber of Commerce's Tomorrow's Leaders Today initiative, an elite group of 33 juniors from 16 area high schools who gather once a month to further develop their leadership skills and learn more about the communities in which they live. FBLA members GraceAnne Clauss and State President Brett Hollister were Western Wayne's representatives on this board.

This summit brought together several hundred students from area schools to the LaPlume campus who attended three breakout sessions on Islam, Judaism and Christianity.

According to participant Wendy Hollendonner, "I found the day to be very interesting. I had very little knowledge about two of the three religions discussed, and the sessions enabled me to gain a better understanding of them."

In addition, FBLA members Jordan Covey and Amanda Vogel were randomly chosen to participate in the "blue dot experience." Because their name tags featured a blue dot, they were among a select group chosen to experience what it felt like being segregated. No one was allowed to talk to them, and they had to eat lunch last and by themselves. According to Covey, "It was a sobering experience. We felt firsthand what people who are being persecuted because of their religious beliefs must feel."

Seventeen secretaries employed by the Western Wayne School District were recognized for their efforts in keeping the schools running smoothly on Administrative Professionals Day by members of Western Wayne's FBLA chapter.

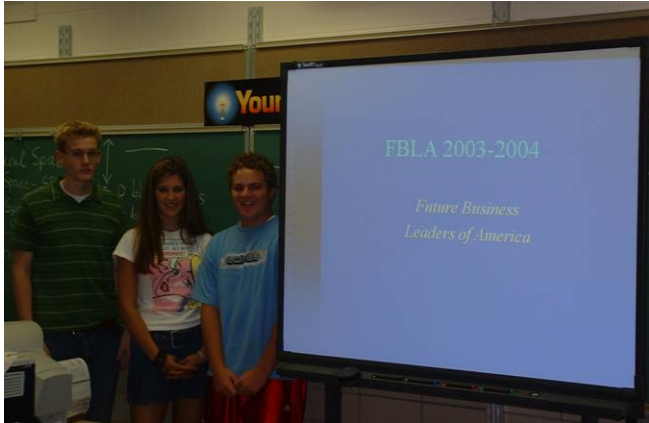
This year each secretary in the high school, middle school, elementary schools and district office received a bag containing three different hand-blown glass ornaments. The members hope that when the secretaries begin decorating their homes for the holidays, these ornaments will be a reminder to them of the FBLA members.

Some of the members who assisted in preparing and delivering the bags included Wendy Hollendonner, Brett Hollister, Nicole Garguilo, Matt Armstrong, Adam Wilmot and Becky Butler.



## Wilmington

The FBLA officers and advisor at Wilmington Area High School have been hard at work planning for the upcoming year. This hard working group is made up of outstanding students. They are Reporter, Garrison Phillis; Secretary, Katie Foltz; Treasurer, Megan Aluis; President, Melissa Kramer; Regional President, Elizabeth Rodgers; Phil Kapcewich, Vice President of 11<sup>th</sup> and 12<sup>th</sup> grade; Vice President of 9<sup>th</sup> and 10<sup>th</sup> grade, Marshall Stewart; and Adviser, Miss LeAnn Petro.



The officers attended Penn State University and the Nittany Lion Inn for a State Leadership Workshop that was held October 19-20. The officers attended the workshops, raised money for the American Lung Association by donating a basket to raffle in the Auction for Oxygen project, and walked in the Charity Walk. Marshall Stewart, Vice President, received 9<sup>th</sup> place for overall money raised and the chapter received 10<sup>th</sup> place. The entire club also continued raising money by hosting a Casual for a Cause Day held on Tuesday, November 25. To date, the faculty and staff have donated over \$400.

Wilmington FBLA has many other charitable events they have done as well. For Halloween, the club members took the fifth graders Trick or Treating and collected non-perishable food items. The non-perishable food items were then packaged into baskets for needy families in the area for the Thanksgiving and Christmas Holidays. "I'm excited about the opportunity to be president of this fine organization. I love the fact that we are working with our community to better the lives of society," exclaims Melissa Kramer, President.

On October 31, 2003, the officers and the rest of the FBLA members attended the Regional Leadership Workshop at the Prime Outlets in Grove City, PA. Four guest speakers were scheduled to talk about The NIKE Empire, Making a Good First Impression, Marketing without Television, and The American Lung Association. Katie Foltz, secretary of Wilmington FBLA states, "The State Leadership Workshop was very informative. It gave great ideas for our club and was a complete success. I'm looking forward to the next workshop at the Outlets."

## Wyoming Valley West

Wyoming Valley West High School sophomore student Mary Jonelle Pisaneschi was honored at the 2003 FBLA National Leadership Conference in Dallas, Texas. She received the Third Place Award for the FBLA Principles and Procedures Competitive Event.

Mary Jonelle is currently a junior and is serving as the chapter's Historian for the second consecutive year. Mary Jonelle's mother, Mrs. Michelle Pisaneschi, who is one of the Wyoming Valley West High School FBLA Advisers, accompanied her to the National Leadership Conference.



**All articles for the  
Spring Edition of the *Penn Pal* must  
be received or postmarked by:  
February 28, 2004**

Please visit the PA FBLA website at  
[www.pafbla.org](http://www.pafbla.org) under the Downloadable  
Files section for more details.

If you have any questions, please feel  
free to email Brandon Mitchell,  
PA FBLA State Reporter at  
[reporter@pafbla.org](mailto:reporter@pafbla.org).



# Brett Hollister

President



Western Wayne High School

**Extra Curricular Activities**

FBLA (President, Region 22 President, PA State Eastern District Vice President), Student Council (Senator), National Honor Society (President), Varsity Football, Track and Field

**Outside School Activities:**

Lake Wallenpaupack Recreation Council

**Favorite Music:**

Lynyrd Skynyrd, AC/DC, Alan Jackson, Dashboard Confessionals, Jack Johnson

**Favorite Food:** Steak

**College Plans:**

Bucknell or Lehigh University for Engineering or Business Management

# Joshua Coleman

First Vice President



Hatboro Horsham Senior High School

**Extra Curricular Activities**

FBLA (Freshman Vice President, Sophomore Vice President, President (2x), Region 20 President, PA State Eastern District Vice President, National Eastern Region Vice President), Advisory Board (Class Vice President, Class President), Peer Mediation, Senior Mentor, Math Club, Key Club, Student Council, Soccer, Diving, Cross Country, Winter Track, Spring Track, Pole Vault (AAU)

**Outside School Activities:**

Youth Group, Soccer, Track, Surfing, Snowboarding, Wakeboarding, Skateboarding, Skating, Skimboarding, Dirt Bike/4 Wheeler Riding, Time with family

**Favorite Music:**

Good Charlotte, New Found Glory, Starting Line, gob, Audio Slave, and anything catchy

**Favorite Food:** Spaghetti and Olive Garden breadsticks

**College Plans:**

Double major in Math and Business at Bucknell, University of Pennsylvania, Colgate, or Syracuse

# Nicholas Truesdale

Secretary



**New Oxford High School**

**Extra Curricular Activities:**

FBLA (President), National Honor Society, Varsity Tennis

**Outside School Activities:**

Swimming, Playing Tennis, Water Skiing

**Favorite Music:**

AC/DC, Led Zeppelin, Black Sabbath, KISS, and Rush

**Favorite Food:** Chicken Fingers

**College Plans:** Major in Political Science

# Jeffrey Selvoski

Treasurer



**Bentworth High School**

**Extra Curricular Activities:**

FBLA (President, Region 4 President), Senior Class Secretary, Student Council, Leo Club (Community Service club), School Musicals, Drama Club

**Outside School Activities:**

Hanging out with friends, Going to the movies, Skiing

**Favorite Music:** Any kind, mostly alternative

**Favorite Food:** Pizza and chicken

**College Plans:**

Attend college to major in Elementary Education and minor in Business.



# Brandon Mitchell

Reporter



**Pequea Valley High School**

**Extra Curricular Activities:**

FBLA (President, Vice President, National Eastern Region Membership Committee), National Honor Society (Vice President), Student Council (Sergeant at Arms), Senior Senate, Varsity Soccer

**Outside School Activities:**

Boy Scouts of America (Eagle Scout, Order of the Arrow), Church, Youth Group, Soccer Clubs, Indoor Soccer, Instant Messaging, Watching Movies, Hanging out with Friends

**Favorite Music:**

Blink-182, Simple Plan, The All American Rejects, New Found Glory, Good Charlotte, Audio Adrenaline, DC Talk, and The Newsboys

**Favorite Food:** Seafood and Italian

**College Plans:**

Grove City, Bucknell, or Villanova to major in Secondary Education to teach Social Studies or Chemistry

# Raul Patel

Eastern District Vice President



**Cocalico High School**

**Extra Curricular Activities:**

FBLA (Reporter, Vice President, Region 18 Secretary, Region 18 President), Mock Trial (Lawyer), Student Government (Cabinet Member), National Honor Society

**Outside School Activities:**

Basketball, Tennis, Spending time with Friends

**Favorite Music:** Techno Music

**Favorite Food:** Fried Chicken

**College Plans:**

Major in Business Administration

# Aaron Geiger

Central District Vice President



Central Columbia High School

**Extra Curricular Activities:**

FBLA (Historian, Reporter), National Honor Society, Chemistry for Kids, German Club

**Outside School Activities:** Volunteering, watching movies

**Favorite Music:** Bon Jovi, Toby Keith

**Favorite Food:** Gummy Bears and anything with chocolate

**College Plans:** Major in Business or Engineering

# Kayla Miller

Parliamentarian



Chestnut Ridge High School

**Extra Curricular Activities:**

Student Council, Envirothon, FBLA (President, Region 17 President, National Eastern Region Action Council), Key Club

**Outside School Activities:**

Member of United Way Board of Directors, On-Call Volunteer for the Red Cross, National Association of Parliamentarians

**Favorite Music:**

3 Doors Down, Simple Plan, Michelle Branch

**Favorite Food:** Anything sweet!

**College Plans:** Major in Business Administration