
FBLA-PBL FORMAT GUIDE

OVERVIEW

Today's successful businesses require a consistent message throughout the organization. A foundation of this strategy is the use of a format guide so that a corporation maintains a uniform image through all its communications. As the

premier student business organization, it is our responsibility to guide our students according to today's business practices. With this in mind, we have crafted a Format Guide by which our students and advisers can prepare for the Computer Applications and Word Processing skill events. Please review the Format Guide carefully in preparing for these events.

GENERAL GUIDELINES

Font Size:	11 or 12
Font Style:	Times New Roman or Arial
Spacing:	1 or 2 spaces after punctuation ending a sentence (stay consistent within the document) 1 space after a semicolon 1 space after a comma 1 or 2 spaces after a colon (stay consistent within the document) 1 space between state abbreviation and zip code.
Letters:	Block Style with Open Punctuation Top Margin: 2 inches Side and Bottom Margins: 1 inch
Bulleted Lists: (enumerated items)	Single space individual items; double space between items
Memorandums:	Standard Style Top Margin: 2 inches Side and Bottom Margins: 1 inch
Unbound Report:	Body double spaced Top Margin: 2 inches first page, 1 inch remaining pages Side and Bottom Margins: 1 inch Page number is placed 0.5 inches at right margin starting on page 2
Leftbound Report:	Body double spaced Top Margin: 2 inches first page, 1 inch remaining pages Side Margins: Left 1½ inches – Right 1 inch Bottom Margin: 1 inch Page number is placed 0.5 inches at right margin starting on page 2
Miscellaneous Documents:	Top Margin: 2 inches (Agenda, Itinerary, Minutes, News Release, Outline, Table of Contents) Side and Bottom Margins: 1 inch
Miscellaneous Notes:	Left justification of documents is to be used unless otherwise indicated. Main and subheadings should be keyed in boldface.
References:	All references must be placed in alphabetical order.

Note: Documents in this style manual may not show the correct top margins because of the instruction box at the top of the page.

ADVANCED LETTER FEATURES

- Mailing Notation:** A mailing notation is keyed a double space below the date in ALL CAPS followed by a double space before the inside address.
- Attention Line:** An attention line is keyed as the first line of the inside address. When an attention line is used, the salutation is "Ladies and Gentlemen."
- Subject Line:** A subject line should be keyed a double space below the salutation in ALL CAPS. The subject line begins at the left margin. The word "subject" or "re" are not used when keying the subject line.
- Second Page Heading:** If a letter contains more than one page, key a heading at the top of each subsequent page. Key the first line of the inside address, page number, and date at the left margin beginning one inch from the top of the paper. Double space below the date before continuing the body of the letter.
- Ms. Terra Green
Page 2
Current Date
- Company Name:** Key the company name a double space below the complimentary close in ALL CAPS. Quadruple space to the writer's name.
- Enclosure Notation:** Place an enclosure (or attachment) notation a double space below the reference initials. If multiple enclosures are referred to in the letter, follow the word "Enclosures" with a colon and list each enclosure.
- Copy Notation:** Use a lowercase (c) by the name of the person(s) to receive a copy. Place the copy notation a double space below the last line of the enclosure notation or the reference line if there is no enclosure.
- Postscript:** A postscript should be keyed as the last line in the letter. It should be preceded by a double space and begin at the left margin. The initials "P.S." should not be used.

STANDARDS OF MAILABILITY

Materials submitted in these events are graded against the standard of zero errors and business-like format. The Format Guide must be followed for proper formatting of any type of word processing documents in Computer Applications (FBLA & PBL), Word Processing I & II (FBLA) and Word Processing (PBL).

Errors that will make copy mailable with slight corrections will result in a penalty of two (2) points.

The following errors will make the copy mailable with serious corrections and will result in a penalty of five (5) points per error.

- Keying or spelling errors
- Inserted or omitted words that change the meaning of the sentence
- Formatting error
- Failure to follow direction



FAIR USE GUIDELINES FOR EDUCATIONAL USE

Text for Use in Multimedia Projects	What You Can Do	According to	Fine Print
Same rights as "Printed Material" above	Students may incorporate text in multimedia projects. Teachers may incorporate into multimedia for teaching courses.	<i>Fair Use Guidelines for Educational Multimedia</i>	Teachers may use for two years; after that permission is required. Students may keep in portfolio for life.
Video ("Motion Media") for Use in Multimedia Projects			
Videotapes DVD Laser Discs QuickTime Movies Encyclopedias (CD ROM)	Students "may use portions of lawfully acquired copyrighted works in their academic multimedia", defined as 10% or three minutes (whichever is less) of "motion media"	<i>Fair Use Guidelines for Educational Multimedia</i>	"Proper attribution and credit must be noted for all copyrighted works included in multimedia, including those prepared under fair use." <i>Tina Ivany, UC San Diego 12/08/95</i>
Video for Integration into Video Projects			
Videotapes DVD Laser Discs QuickTime Movies Encyclopedias (CD ROM)	Students "may use portions of lawfully acquired copyrighted working in their academic multimedia"	<i>Fair Use Guidelines for Educational Multimedia</i>	The material must be legitimately acquired (a legal copy, not bootleg or home recording).
Illustrations and Photographs			
Photograph Illustration Collections of photographs Collections of illustrations	Single works may be used in their entirety but not more than 5 images by an artist or photographer. From a collection, not more than 15 images or 10%, whichever is less.	<i>Fair Use Guidelines for Educational Multimedia</i>	Older illustrations may be in the public domain, but the collection may be copyrighted.
Music for Integration into Multimedia / Video Projects			
Music	Up to 10% of a copyrighted musical composition may be reproduced, performed and displayed as part of a multimedia program produced by an educator or student for educational purposes.	<i>Fair Use Guidelines for Educational Multimedia</i>	Some authorities site a maximum length of 30 seconds. (www.indiana.edu); some do not mention a maximum (<i>Tina Ivany, UCSD, 12/08/95</i>). See below.
Internet			
Internet connections World Wide Web	Images may be downloaded for student projects. Sound files may be downloaded for use in projects (<i>see portion restrictions above</i>).	<i>Fair Use Guidelines for Educational Multimedia & DMCA</i>	Images may not be reposted onto the Internet without permission. Sound or music files may not be copied and posted on the Internet without permission.

Sources: United States Copyright Office Circular 21; Sections 107, 108, and 110 of the Copyright Act (1976) and subsequent amendments, including the Digital Millennium Copyright Act; Fair Use Guidelines for Educational Multimedia; and cable systems (and their associations).



AGENDA SAMPLE

Top Margin: 2"
 Side Margins: 1"
 Second Page Top: 1"

FUTURE BUSINESS LEADERS OF AMERICA-PHI BETA LAMBDA

(DS)

Board of Directors Agenda

(DS)

Tuesday, March 20, 20—

(DS)

1. Call to Order—Jean Buckley, Chief Executive Officer (DS)
2. Roll Call—Mary Anvil, Secretary
3. Reading of the Minutes—Mary Anvil, Secretary
4. Treasurer's Report—Harvey Weinberg, Treasurer
5. Other Officer Reports
6. Committee Reports
 - Accounting—Mildred Wright
 - Social—Betty Einstein (SS)
 - Fund-raising—Bret Rushmore
7. Unfinished Business
8. New Business
9. Date of Next Meeting
10. Adjournment

Note:

Numbers may be left or right aligned.



ITINERARY SAMPLE

Top Margin: 2"
Side Margins: 1"
Second Page Top: 1"

ITINERARY
(DS)
M. J. Lawson
(DS)
October 10-13, 20—
(DS)

Sunday, October 10
(DS)

9:30 a.m. Depart Memphis Municipal Airport, United Airlines, Flight 433,
nonstop, lunch served.

(DS)
1:02 p.m. Arrive San Francisco International Airport.

(DS)
5:30 p.m. Depart hotel for Chinatown visit.

Monday, October 11

9:00 a.m. Conference at Mark Hopkins Hotel.

Reminder: Call Pat Martin to confirm dinner arrangements for tomorrow.

Tuesday, October 12

9:00 a.m. Conference at Mark Hopkins Hotel.

7:00 p.m. Dinner with Pat Martin.

Wednesday, October 13

9:30 a.m. Depart hotel for airport.

12:20 p.m. Depart San Francisco International Airport, United Airlines,
Flight 700, one stop, lunch served.

7:15 p.m. Arrive Memphis Municipal Airport.



LABEL/ENVELOPE FORMAT SAMPLE

MS JUNE R THERINA
CLAIMS DEPARTMENT
GOLDEN INSURANCE COMPANY
1846 MARKET STREET
SAN FRANCISCO CA 94102-1234

The Optical Character Recognition (OCR) style, including all recommended abbreviations, is to be used by the company for all labels and envelopes.



BUSINESS LETTER SAMPLE

Top Margin: 2"
Side Margins: 1"

Current Date
(QS)
Ms. Terra Green
1923 Deserama Circle
Cottonwood, AZ 86326
(DS)
Dear Ms. Green
(DS)
This letter is keyed in block style with open punctuation. All lines, including the date, inside address, salutation, and closing begin at the left margin. A double space is left between all letter parts except before the inside address and the writer's name, where a quadruple space (4 returns) will be found.
(DS)
This letter style is to be used for FBLA-PBL competition.
(DS)
Sincerely
(QS)
Barbara Small
Director of Education
(DS)
xx



PERSONAL LETTER SAMPLE

Top Margin: 2"
Side Margins: 1"

1912 Association Drive
Reston, VA 20191-1591
Current Date

(QS)

Ms. Terra Green
1923 Deserama Circle
Cottonwood, AZ 86326

(DS)

Dear Ms. Green

(DS)

This letter represents an acceptable format for a personal business letter. As you can see, the format is identical to a business letter keyed in block style with open punctuation. Additionally, reference initials are not included.

(DS)

Sincerely

(QS)

Barbara Small



LETTER WITH ADVANCED FEATURES SAMPLE

Top Margin: 2"
Side Margins: 1"

Current Date
(DS)
CONFIDENTIAL (If no mailing notation, QS after date.)
(DS)
Attention FBLA-PBL Competitors
FBLA-PBL, Inc.
1912 Association Drive
Reston, VA 20191-1591
(DS)
Ladies and Gentlemen
(DS)
LETTER FORMAT WITH ADVANCED FEATURES
(If no subject line, DS after salutation.)
(DS)
This letter illustrates the placement of all advanced letter parts as described on the enclosed sheet. It also illustrates the block style letter with open punctuation.
(DS)
Please refer to this letter when keying such a document to avoid making formatting errors.
(DS)
Sincerely
(DS)
FBLA-PBL, INC.

(QS)

Barbara Small
Director of Education
(DS)
xx
(DS)
Enclosure
(DS)
c Ms. Jean Buckley, President/CEO
(DS)
Best of luck in your competition!



LETTER & MEMO SECOND PAGE

Top Margin: 1"
Spacing of Materials: SS
Spacing after Date to Body: DS

Name of Addressee or Company
Page 2 (SS)
Date
(DS)



MEMORANDUM

Top Margin: 2"
Side Margins: 1"

TO: FBLA-PBL Competitors
(DS)
FROM: Judging Committee
(DS)
DATE: Current
(DS)
SUBJECT: Formatting a Standard Memorandum
(DS)

When formatting a standard memorandum, use a 2-inch top margin. Next, key the heading lines with a double space between each. Note that each heading is typed in ALL CAPS and informational lines are aligned on the left. The subject line should be keyed with initial caps and followed by a double space.

Paragraphs are aligned at the left margin and are single spaced with a double between each. The competitor should key his/her initials at the left margin a double space below the body of the last paragraph in lowercase letters. If an attachment or enclosure is included, the word "Attachment" or "Enclosure" should be keyed at the left margin a double space below the competitor's initials.

XX
(DS)
Enclosure



NEWS RELEASE

Top Margin: 2"
Side Margins: 1"
Body: DS

NEWS RELEASE

(DS)

Contact: Patricia Wells, Adviser

XYZ Club

1801 E. National Avenue

Phoenix, AZ 85007-0032

602-555-1234

(DS)

Release May 1, 20—

(QS)

STUDENTS EARN TRIP TO FBLA NATIONAL CONFERENCE

(QS)

Fifteen XYZ Club members have been selected to represent Arizona at the National Leadership Conference.

These students have the opportunity to attend this conference with over 5,000 delegates representing each state.

To raise funds to attend this conference, members will hold a yard sale and silent auction May 23-24 from 8 a.m. to 2 p.m. at the school.

Any community members wishing to make a donation for the yard sale/silent auction may contact Patricia Wells at the above number.

(DS)
###



MINUTES

Top Margin: 2"
Side Margins: 1"

XYZ CLUB
(DS)
Minutes of September 1, 20—

(QS)

Call to Order

(DS)

The regular meeting of the XYZ Club was called to order on Monday, September 1, 20— at 3:30 p.m. President Steve Dockray called the meeting to order with Secretary Dale Williams recording minutes.

(DS)

Attendance

All members were in attendance.

Minutes

The minutes of the August 1, 20— meeting were read. Justin Vaughn moved to approve the minutes as read. They were seconded and approved.

Treasurer's Report

Treasurer Kelly Osborne reported a chapter balance as of September 1, 20— of \$347.16. The report was filed.

Unfinished Business

The date for the Winter Dance was announced. It will be held November 27 in the main gym. The price per person will be \$5 each or \$8 per couple.

New Business

None.

Announcements

Reminder for all members to begin collecting pledges for the March of Dimes March for Babies.

Adjournment

There being no further business, the meeting was adjourned at 4:10 p.m.

(QS)

Terra Green, Secretary



OUTLINE

Top Margin:	2"
Side Margins:	1"
Spacing in Body:	SS

FORMATTING OUTLINES

(QS)

I. VERTICAL SPACING

(DS)

A. Title of Outline

1. Two-inch top margin
2. Followed by a quadruple space

B. Major Headings

1. First major heading preceded by a quadruple space; all others preceded by a double space
2. All major headings followed by a double space
3. All subheadings single spaced

(DS)

II. HORIZONTAL SPACING

(DS)

A. Title of Outline Centered over Line of Writing

B. Major Headings and Subheadings

1. Identifying lowercase roman numerals aligned at left margin or aligned on periods
2. Identifying letters and numbers for each subsequent level of subheading aligned below the first word of the preceding heading

(DS)

III. CAPITALIZATION

(DS)

A. Title of Outline Keyed in ALL CAPS

B. Major Headings Keyed in ALL CAPS

C. First-order Subheadings Keyed with all Major Words Beginning with Initial Caps

D. Second-order Subheadings Keyed with First Word Only Using Initial Cap

Note:

Roman numerals can be left or right aligned.



REPORT

Top Margin:	2"
Side Margins:	1"
Spacing in Body:	DS

REPORT FORMATTING

(QS)

Standard Margins

With the exception of the left margin, all margin settings are the same for the unbound and leftbound reports. The right margin is one inch. A top margin of two inches and a bottom margin of one inch are used on the first page of reports. All remaining pages are keyed with one-inch top and bottom margins. Since the internal spacing of report parts varies, a bottom margin of exactly one-inch is sometimes not feasible. The bottom margin may be varied to prevent a side heading or first line of a paragraph from printing as the last line on a page (orphan), or the last line of a paragraph from occurring at the top of a new page (widow.)

Page Numbering

The first page of a report is not numbered. On the second and subsequent pages, place the page number in the upper right side of the page header. Reference pages should also be numbered.

Long Quotes

Quoted material of four or more lines should be single spaced, indented 0.5 inches from both the left and right margins, and double space above and below the quoted materials.

Enumerated or Bulleted Items

Indent enumerated or bulleted items 0.5 inches from the left margin; block the lines at the beginning of the first word of the item. The right margin for enumerated and bulleted items remains at one inch. Single space individual items; double space between items as well as above and below a series of items.

Headings and Subheadings

Main heading. Center the main heading in ALL CAPS and bold over the body.

Side headings. Begin side headings at the left margin. Capitalize the first letter of the first word and all other main words in each heading. Bold side headings.

Paragraph headings. Indent paragraph headings 0.5 inches from the left margin. Capitalize the first letter of the first word only. Underline the heading and follow it with a period.



REPORT CONTINUED

Top Margin: 1"
 Side Margins: 1"
 Spacing in Body: DS

2

Endnotes

Endnotes are placed at the end of the report, and the endnote is cited by a superscript number. The endnotes page has the same top and side margins as the first page of the report and is numbered. Each endnote is single spaced with a double space between endnotes. The first line of each endnote is indented 0.5 inches from the left margin; all other lines begin at the left margin.²

References

All references cited will be listed alphabetically under the heading REFERENCES or BIBLIOGRAPHY or WORKS CITED. The page has the same top and side margins as the first page of the report and is numbered. Each reference is single spaced with a double space between references. The first line of each reference begins at the left margin; all other lines are indented 0.5 inches from the left margin.³

The MLA Style Manual will be used for References/Bibliography

Notes

Put just the page number on the second and subsequent pages in the upper right side of the page header 0.5 inch from top of page.



ENDNOTE PAGE

Top Margin: 2"
 Side Margins: 1"
 Spacing in Body: SS

ENDNOTES

(QS)

¹D. F. Dansereau, "Learning Strategy Research," *Thinking and Learning Skills*, Vol. 1, Hillsdale, NJ: Lawrence Erlbaum, 1999, p. 111.

(DS)

²Rose Huber, "Teaching Students How to Study," *Eastside Weekend*, September 1-7, 1998, p. 18.

(DS)

³Theodore Silver, *Study Smart*, New York: Villard Books, 2000, p. 99.



REFERENCE PAGE

Top Margin: 2"
 Side Margins: 1"
 Spacing in Body: SS

REFERENCES
MLA Style Manual
 (OS)

Sample Book Reference:

Bohlman, Herbert M., and Mary Jane Dundas. *The Legal, Ethical and International Environment of Business*. 5th ed. Cincinnati, OH: West, 2002.

Sample Interview Reference:

Chirac, Jacques. Interview. *Time* 16 Feb. 2003. 10 Oct. 2005
<http://www.time.com/time/europe/magazine/2003/0224/cover/interview.html>.

Sample Magazine Reference:

"Coca-Cola Paid CEO \$32 Million U.S. in 2007." *Toronto Star* 4 Mar. 2008: D2.

Sample Magazine Reference:

Cohen, Stephen S., and J. Bradford DeLong. "Shaken and Stirred." *Atlantic Monthly* Jan.-Feb. 2005: 112+.

Sample Booklet/pamphlet Reference:

Diabetes Care: Blood Glucose Monitoring. Burnaby, BC: LifeScan Canada, 1997. Book, movie or film review.

Sample DVD Reference:

Encarta 2004 Reference Library. CD-ROM. Microsoft, 2003.

Sample Internet Reference:

JournalismJobs.com. Feb. 2003. 19 May 2007 <http://www.journalismjobs.com/lawrence_lee.cfm>

Sample Encyclopedia Reference:

"Nazi Party." *New Encyclopedia Britannica*. 1997 ed.

Sample Radio/Television Reference:

New York Museum Celebrates Life of Einstein. "By Martha Graybow. Reuters, New York. WBFO, Buffalo. 13 Nov. 2002.

Sample Internet Reference:

Thomason, Larisa. "HTML Tip: Why Valid Code Matters." *Webmaster Tips Newsletter*. Dec. 2003. *NetMechanic*. 6 Jan. 2008 <http://www.netmechanic.com/news/vol6/html_no20.htm>

Sample Government Pubs Reference:

United States. National Council on Disability. *Carrying on the Good Fight Summary Paper from Think Tank 2000 - Advancing the Civil and Human Rights of People with Disabilities from Diverse Cultures*. Washington: GPO, 2000.

TABLES

Special Instructions

- Bold titles and column headings.
- Column headings may be centered over column or blocked at left of column.
- Tables using both one- and two-line column headings should be aligned at the bottom of the cell.
- For two-line column headings in tables without gridlines, underline the bottom word of the heading.
- Gridlines are optional unless otherwise stated.
- If gridlines are not used, underline column headings and DS after heading.
- Do not include \$ with dollar amounts in columns. Dollar signs may be placed in Total Row.
- All columns containing numbers should be right or decimal aligned.
- All columns containing text should be left aligned.
- The body of the table may be single or double spaced.
- Tables within another document should be centered horizontally unless otherwise indicated.
- DS before and after the table.
- Gridlines should not be used in titles.

Center Vertically
Center Horizontally

Example Table with Gridlines

SALARY CHART TABLES
(DS)
Administrative Support Department
(QS)

Position	Current Salary	Percent Increase	Amount Increase	New Salary
Accountant	26,000.00	6.5	1,690.00	27,290.00
Administrative Assistant	23,000.00	5.5	1,265.00	24,265.00
Data Entry Clerk	16,500.00	4.5	742.50	17,242.50
Executive Assistant	25,000.00	6.5	1,625.00	26,625.00
Office Specialist	19,000.00	5.0	950.00	19,950.00
Total	\$109,500.00		\$6,272.50	\$115,372.50

Example Table without Gridlines

SALARY CHART
(DS)
Administrative Support Department
(QS)

<u>Position</u>	<u>Current Salary</u>	<u>Percent Increase</u>	<u>Amount Increase</u>	<u>New Salary</u>
Accountant	26,000.00	6.5	1,690.00	27,290.00
Administrative Assistant	23,000.00	5.5	1,265.00	24,265.00
Data Entry Clerk	16,500.00	4.5	742.50	17,242.50
Executive Assistant	25,000.00	6.5	1,625.00	26,625.00
Office Specialist	19,000.00	5.0	950.00	19,950.00
Total	\$109,500.00		\$6,272.50	\$115,372.50



TABLE OF CONTENTS

Top Margin: 2"
Side Margins: 1"

TABLE OF CONTENTS

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Note:
Page numbers should be right aligned with leader lines.

THIS PAGE WAS INTENTIONALLY LEFT BLANK.

RLC AND SLC TIEBREAKERS

Tiebreakers will be determined as follows:

Written Objective Tests

First tiebreaker:

All objective tests will be graded through the online test service. If there is a tie between competitors, the last ten (10) test questions will be compared and the individual/team with the highest number of correct answers will be ranked higher. The process will continue in groups of ten (10) questions until the tie is broken. If, after reviewing the entire test, the tie cannot be broken, the individual/team submitting the test in the least amount of time will be ranked higher.

Here are two tiebreaker examples:

Example 1:

Two students have scored a 90 on their RLC or SLC test.

In questions 91-100, Student A has 2 incorrect questions in that group of 10.

In questions 91-100, Student B has 3 incorrect questions in that group of 10.

Student A is ranked higher because he/she has fewer incorrect answers in the group of 10 questions.

Example 2:

Two students have scored a 90 on their RLC or SLC test.

In questions 91-100, Student A has 3 incorrect questions in that group of 10.

In questions 91-100, Student B has 3 incorrect questions in that group of 10.

Therefore, questions 81-90 (the next group of 10 questions) will be compared:

In questions 81-90, Student A has 5 incorrect questions in that group of 10.

In questions 81-90, Student B has 0 incorrect questions in that group of 10.

Student B is ranked higher because he/she has fewer incorrect answers in the group of 10 questions.

Second tiebreaker:

After all groups of 10 questions have been compared, participants or teams who submitted his/her completed test first will be rated higher.

******(Note: In the event of a tie in the team score of the Parliamentary Procedure written test, the first tiebreaker is the team that has the highest individual test score. Proceed to the second tiebreaker (first tiebreaker for all other written objective tests) only if individual test scores are identical.)******