

2016 Pennsylvania FBLA State Leadership Workshop Schedule - At A Glance

November 6-7, 2016

Sunday, November 6, 2016

9:30 am - 5:35 pm	EXHIBITORS Harrisburg Ballroom Lobby - 2nd Floor													
9:45 am - 10:45 am	SLW REGISTRATION Harrisburg Ballroom Lobby - 2nd Floor													
10:00 am - 5:45 pm	Charity Fundraiser: National Kidney Foundation Basket Auction 2nd Floor Atrium (Sunday - 10:00a-5:45p; Monday - 7:30a-10:00a)													
TELL YOUR STORY: INTRODUCTION														
11:00 - 1:00 pm	@PAFBLASLW Opening Session Harrisburg Ballroom Success Stories with Amy Gallimore from @TEAMTRI Pennsylvania FBLA Program of Work Highlights and Success Stories Tell Your Story Experience with @TEAMTRI													
TELL YOUR STORY: CHOOSE YOUR OWN ADVENTURE														
Chronicles of Leadership			Success Series										Advisers	
	Curious George Starts a Business: Entrepreneurship (100 MAX) <i>(sign up on-site during registration)</i>	Walk with Walt - Story Tellers: Business (100 MAX) <i>(sign up on-site during registration)</i>	Where the Wild Leaders Are: Chapter Officer (130 MAX) <i>(sign up on-site during registration)</i>	The Giving Tree: State Project / Community Service (50 MAX)	Wide World of Opportunities in FBLA (65 MAX)	Cloudy with a Chance of Winning: FBLA Competition Training (60 MAX)	The Middle Level Engine That Could: Middle Level FBLA (50 MAX)	The Shakespearean Stage: Communication (125 MAX)	5 Ps of Marketing Learned from Paddington (65 MAX)	Oh The Places You'll Go: College & Career (50 MAX)	Alice in Etiquette Land: Professionalism (125 MAX)	Hitchhikers Guide to the FBLA Galaxy: New Members (60 MAX)	Specialty Sessions (80 MAX)	Zen and the Art of Advising Adviser Forum
	Juniata	York	Metropolitan AB	Penn Harris A	Penn Harris B	Harrisburger A	The United States Board Room	Delaware	Harrisburger Room B	William Penn Board Room	Lancaster	Metropolitan C	Leland	Allegheny/Susquehanna
1:15 - 1:55 pm	Entrepreneurial Edge Jay	Disney Daze at the House of the Mouse Jonie	SHERPA! Guide Your Chapter to the Success Summit	Pennsylvania State Project: National Kidney Foundation Christin Kwasny	9 & 3/4 FBLA Opportunities to Experience Kaycie	Win in Online Objective Events, including School Site Production Tests Derek Selleck	Mandatory Madness Bethany	Messages that Matter Brad	Pitch Perfect Jason	Getting Into Where I Want to Go Without Paying for It for the Next 30 Years Dr. Bukatman	Modern Manners Amy	The Gamer Mindset to Massive Success	PA FBLA Focus Group Invitation Only Bruce Boncal Luke Skerpon	What if Disney Ran Your School Ryan Underwood 1:30-2:30 pm
2:10 - 2:50 pm	Curious George Has an Idea Jason	Disney Part 1: Small Town Big Dreams Jonie & Ryan	Special Two Part Session Chris	Pennsylvania State Project: National Kidney Foundation Christin Kwasny	Pennsylvania Free Enterprise Week Ken Snyder	Win in Speaking Events Derek Selleck	NRG! Amy	Leadership is for the Birds Diana Shepherd	Sales and Marketing Lessons Learned from Real Estate Carl	Getting Into Where I Want to Go Without Paying for It for the Next 30 Years Dr. Bukatman	International Etiquette Jay & Kaycie	Special Two Part Session Brian	Be Our Guest! Service Management - Leading Others, Serving Others in a Service Economy Dr. Dickerson	
3:05 - 3:45 pm	Curious George Gets The Man in the Yellow Hat to Invest Jason	Disney Part 2: What It Really Means to be a CEO Ryan	INSIDE/OUT Kaycie	Pennsylvania State Project: National Kidney Foundation Christin Kwasny	PA FBLA State Officers - What's Their Story Kristi Ryland & State Officers	Win in State Only Events Derek Selleck	Business is the "Pits" Jonie	Presentation Secrets of Mr. Potato Head Amy	Branding Blitz Chris	A Career in Real Estate vs the Corporate World Carl	10 Things People Do Others Wish They Didn't Brad	Top 10 Things to Do in FBLA Bethany	Seeking a College Major in Business: 360 Degrees of Opportunity Dr. Frye	PA FBLA Updates & Programs: Part 1 2:45-4:40p <small>(bring laptops, devices)</small>
4:00 - 4:40 pm	Curious George Learns to Pitch Jason	Disney Part 3: We're Just Getting Started Jonie	Breaking News! Amy	Pennsylvania State Project: National Kidney Foundation Christin Kwasny	BizBowl Kaycie & Bethany	SPECIAL SESSION ~~~~~ Be Our Guest! Service Management Leading Others, Serving Others in a Service Economy Dr. Dickerson	I Think I Can... Brian	To Be Or Not To Be: Six Word Success Story Chris	Selling through Service Jay	An Accounting Career - It's Much More Than Crunching Numbers Dr. Pitingolo	Full Meal Deal Ryan	Write to Dream Brad	Seeking a College Major in Business: 360 Degrees of Opportunity Dr. Frye	
4:55 - 5:30 pm	All FBLA Members and Advisers to Battle of the Chapters! Harrisburg Ballroom													
5:30 - 7:30 pm	Hotel Check-In - Registration Lobby (specifics will be outlined at the end of the Battle of the Chapters)													
6:00 - 7:30 pm	Dinner is available (for purchase) to all SLW Participants at Strawberry Square also taking place "A Charity Affair on the Square - Dinner for a Cause"													
8:00 - 10:15 pm	Dodgeball Tournament @ CD East High School - (First bus begins loading at 6:45p for a 7:00p departure; Pick up/Drop off point is on Second Street in front of hotel.) Refer to Shuttle Bus Schedule in registration packet.													
11:00 - 11:30 pm	Bedtime Stories with Pennsylvania FBLA State Officers and Training Team (all members and advisers) Harrisburg Ballroom													
12:00 - 6:30 am	CURFEW													

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Monday, November 7, 2016

6:30 - 7:45 am	BREAKFAST - ON YOUR OWN													
7:30 - 10:15 am	EXHIBITORS Harrisburg Ballroom Lobby - 2nd Floor													
7:30 - 10:30 am	Charity Fundraiser: National Kidney Foundation Basket Auction 2nd Floor Atrium													
TELL YOUR STORY: CHOOSE YOUR OWN ADVENTURE														
	Chronicles of Leadership			Success Series										Advisers
Time	Curious George Starts a Business: Entrepreneurship (100 MAX)	Walk with Walt - Story Tellers: Business (100 MAX)	Where the Wild Leaders Are: Chapter Officers (130 MAX)	The Giving Tree: State Project Community Service (50 MAX)	Wide World of Opportunities in FBLA (65 MAX)	Cloudy with a Chance of Winning: FBLA Competition (60 MAX)	Curious Case of Benjamin Franklin: Finance (50 MAX)	Don't Let the Pigeon Drive the Game (125 MAX)	Gender Games: for the Gentlemen (65 MAX)	Oh The Places You'll Go: College & Career (50 MAX)	Charlie and the Fundraising Factory: Fund Development (120 MAX)	Gender Games: for the Ladies (60 MAX)	Oh The Places You'll Go: College & Career (50 MAX)	ZEN and the Art of Advising Adviser Forum
	Juniata	York	Metropolitan AB	Penn Harris A	Penn Harris B	Harrisburger A	The United States Board Room	Delaware	Harrisburger B	William Penn Board Room	Leland	Metropolitan C	Brady Board Room	Allegheny/Susquehanna
8:00 - 8:30 am	Curious George Learns to Pivot Jason	The Four Ingredients of Pixie Dust Ryan	Maximizing Your Officer Meetings Jonie	Pennsylvania State Project: National Kidney Foundation Christin Kwasny	Top 10 Things to Do in FBLA Bethany	SPECIALTY SESSION ~~~~ College and School of Business: You Have No Business Without It! Dr. Hunt	Electrify Your Future Brad	The Gamer Mindset to Massive Success Special Three Part Session Brian	You're Going to Like the Way You Look Men's Wearhouse Melissa Johnson	Today is Your Day for an Awesome Resume! Jay	FBLA's 5 Star Fundraising Model Chris & Kaycie	Leadership Fashions Amy	Internship for College Credit: The Easiest Class You Will Ever Take Alix Rouby	PA FBLA Updates & Programs: Part 2 8:15-9:50a (bring laptops, devices)
8:40 - 9:10 am	Curious George Strikes Out Hits a Homerun Jason	Your Behavior Style and What It Really Means to Business	What FBLA Really Does for Your Future Bethany	Pennsylvania State Project: National Kidney Foundation Christin Kwasny	Virtual FBLA Maura Angle	Win in Online Objective Events with a Performance Component Derek Selleck	Turning Good Fortune into Great Fortune Brad			SPECIALTY SESSION	Sweet Success Amy	Leading Ladies	Internship for College Credit: The Easiest Class You Will Ever Take Alix Rouby	
9:20 - 9:50 am	Curious George Understands the Intersection of Business & Government Suzanne Stoltenberg	Special Two Part Session Jay	5 Tools Every Chapter Officer Needs to Master to Lead Ryan	Pennsylvania State Project: National Kidney Foundation Christin Kwasny	9 & 3/4 FBLA Opportunities to Experience Kaycie	Win in Chapter Events: American Enterprise Project, Community Service, Local Chapter Annual Business Report, Partnership with Business Project	Penny Saved is a Penny Earned & Multiplied Brad			Mantastic! Chris	SPECIALTY SESSION	Money, Marathons & Snowballs Doug	Sharp Dressed Fundraising Men's Wearhouse Melissa Johnson	
TELL YOUR STORY: FINAL CHAPTER														
PA FBLA SLW Annual Shark Tank Showdown with @JasonLucash NFIB (The Voice of Small Business) Scholarship Opportunity (All Members & Advisers) Harrisburg Ballroom														
HAPPILY EVER AFTER														
Closing General Session Charity Fundraiser and Charity Auction Results (All Members & Advisers) Harrisburg Ballroom														

Notes: