

## State Only Competitive Events

In each of the following events, there is no region competition.

► chapters may submit 2 entries to the state office

► top 2 advance to the national conference

► top 10 invited to state conference for performance unless noted

► individual or team of 2 or 3 unless noted

Business Financial Plan

Business Plan

Business Presentation

Computer Gaming and Simulation Programming

—individual only

Desktop Application Programming

—individual only

Digital Design and Promotion

—individual or team of two

Digital Video Production

E-business

Electronic Career Portfolio

—individual only

Web Site Design

## Chapter Only Competitive Events

In each of the following chapter events, the chapter may submit one entry. There is no region competition.

American Enterprise Project

Community Service Project

Local Chapter Annual Business Report

Partnership with Business Project

## Recognition Events

Businessperson of the Year

— each chapter may submit one entry

Largest Local Chapter Membership

Largest % Increase in Local Chapter Membership

Local Market Share

Outstanding Adviser

Outstanding Chapter

Who's Who in Pennsylvania FBLA

— each chapter may submit an entry at the region conference if offered

— each chapter may submit three entries to the state office

— top 15 eligible for William Selden Scholarships

Top 10 State Project Chapter Contributions

Top 10 State Project Per Capita Chapter Contributions

Big 33 Community Service Project Recognition

Keystone Leadership Award Recognition



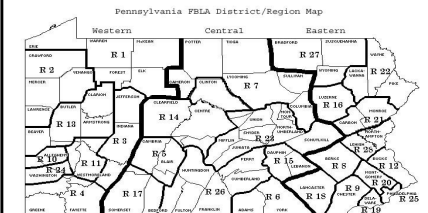
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## 2011-2012 Competitive Events Program



## The Pennsylvania FBLA Competitive Events Program

The mission of the National Awards Program is to prepare students for successful careers in business through support for curriculum development and innovative assessment tools. To help meet this charge, the competitive events series has been developed for use in assessing students in the various knowledge, skills, and abilities that make up today's business education curriculum. The competitive events program allows members to demonstrate and validate their mastery of essential business concepts, skills, and knowledge.

The competitive events program has been correlated to the Business Education Curriculum Standards published by the National Business Education Association and the national career clusters.

In Pennsylvania, competitive events are offered in each of the state's 28 regions in December or January, and each region's winners advance to the State Leadership Conference in March/April. Winners of the events held at the State Leadership Conference are eligible to represent Pennsylvania at the National Leadership Conference in June.

Competitive events are divided into four categories: (1) individual events; (2) team events; (3) chapter events; and (4) recognition events. In order to participate in the events, members must have paid their state and national dues by the dates posted on the PA FBLA web site. A member may only enter one individual or team event with these exceptions: (1) members representing their chapters in the oral presentation components of chapter events may compete in an individual or team event; and (2) members may also be entered in recognition events in addition to individual and team events.

For more information on the competitive events program, visit the PA FBLA web site at [www.pafbla.org](http://www.pafbla.org). A complete set of guidelines is posted on the state web site in the competitive events section.

## Individual Competitive Events

**In each of the following individual events,**  
▶ chapters may enter 3 members at the RLC  
▶ top 3 advance to the state conference  
▶ top 3 advance to the national conference

Accounting I  
Business Calculations  
Business Communication  
Business Law  
Business Math (Grades 9 and 10 only)  
Business Procedures  
Computer Problem Solving  
Cyber Security  
Economics  
FBLA Principles and Procedures (Grades 9 and 10 only)  
Health Care Administration  
Hospitality Management  
Help Desk  
Introduction to Business (Grades 9 and 10 only)  
Introduction to Business Communication  
(Grades 9 and 10 only)  
Introduction to Parliamentary Procedure  
(Grades 9 and 10 only)  
Introduction to Technology Concepts  
(Grades 9 and 10 only)  
Personal Finance  
Networking Concepts  
Sports Management  
Technology Concepts

**In each of the following individual events,**  
▶ chapters may enter 3 members at the RLC  
▶ top 3 advance to the state conference  
▶ top 2 advance to the national conference  
▶ there is a school-site problem test at both the region and state levels unless noted

Accounting II (school-site at state level only)  
Computer Applications  
Database Design and Applications  
Spreadsheet Applications  
Word Processing I (Grades 9 and 10 only)  
Word Processing II

## Individual Competitive Events

**In each of the following individual events,**  
▶ chapters may enter 1 member at the RLC  
▶ top 1 advances to the state conference  
▶ top 2 advance to the national conference

Client Service  
Impromptu Speaking  
Job Interview  
Mr. Future Business Leader (1st only to NLC)  
Ms. Future Business Leader (1st only to NLC)  
Public Speaking I (Grades 9 and 10 only)  
Public Speaking II

## Team Competitive Events

**In each of the following team events,**  
▶ chapters may enter 1 team at the RLC  
▶ top 1 advances to the state conference  
▶ top 2 advance to the national conference  
▶ teams may be 2 or 3 members unless noted

Banking and Financial Systems  
Business Ethics  
Desktop Publishing (team of 2 only)  
— school-site problem at region and state levels  
— may enter 2 teams at RLC  
— top 2 teams advance to state conference  
Emerging Business Issues  
Entrepreneurship  
Global Business  
Management Decision Making  
Management Information Systems  
Marketing  
Network Design  
Parliamentary Procedure  
Virtual Business Challenge (national event only)  
— 1 to 3 members compete at national level  
— may qualify directly for the national conference  
— no region or state competition  
— chapters may enter multiple teams  
— NLC qualifiers invited to the SLC for recognition