

Item #		Points Per Activity	Maximum Points	Points Earned
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Membership

14
purple

The chapter sent letters between February 21, 2011, and February 20, 2012, to schools without FBLA middle-level chapters (grades 5-8) to encourage organizing or reactivating a middle-level chapter. Letter must be addressed to a *business or business-related teacher*** by name. Attach a copy of each letter sent and label them "Item 14-1, Item 14-2, Item 14-3, etc."**

1

5

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suggestion: (1) Create a folder for OCC Item #14 and store in a file cabinet. (2) Place a copy of this page in the folder. (3) Place a copy of each of the letters sent in this folder.

information: The copies of letters must be sent between the dates listed above. The chapter should conduct the necessary research to determine which schools do not have FBLA middle-level chapters and to whom the letter should be addressed (a full name must be included as part of the inside address). Letters are not limited to schools in your immediate area without FBLA middle-level chapters.

It is suggested that chapters send letter and include a copy of the PA FBLA Middle-level Fact Sheet and a Middle-level Competitive Events Program brochure along with the letter (they are found on the PA FBLA web site).

completion: (1) Label each letter starting with "Item 14-1" in the upper-right corner and attach to the back of this page. (2) Enter your points on the this spreadsheet. You may claim up to 5 points if letters are sent to 5 different schools.