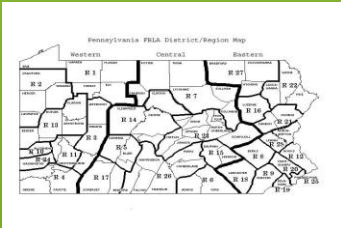


State Only Competitive Events

In each of the following events, there is no region competition.

- ▶ chapters may submit 2 entries to the state office
- ▶ top 2 advance to the national conference
- ▶ top 10 invited to state conference for performance unless noted
- ▶ individual or team of 2 or 3 unless noted
 - Business Financial Plan
 - Business Plan
 - Business Presentation
 - Computer Gaming and Simulation Programming
 - individual only
 - Desktop Application Programming
 - individual only
 - Digital Design and Promotion
 - individual or team of two
 - Digital Video Production
 - E-business



National Only Competitive Events

Virtual Business Challenge

- 1 to 3 members compete at national level
- may qualify directly for the national conference
- no region or state competition
- chapters may enter multiple teams
- NLC qualifiers invited to SLC for recognition



Chapter Only Competitive Events

In each of the following chapter events, the chapter may submit one entry. There is no region competition.

- American Enterprise Project
- Community Service Project
- Local Chapter Annual Business Report
- Partnership with Business Project

**Pennsylvania
FBLA**
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Pennsylvania Virtual FBLA



Gateway to *Virtual*
Greatness

**2011-2012
Competitive
Events**

The Pennsylvania FBLA Competitive Events Program



The mission of the National Awards Program is to prepare students for successful careers in business through support for curriculum development and innovative assessment tools. To help meet this charge, the competitive events series has been developed for use in assessing students in the various knowledge, skills, and abilities that make up today's business education curriculum. The competitive events program allows members to demonstrate and validate their mastery of essential business concepts, skills, and knowledge.

The competitive events program has been correlated to the Business Education Curriculum Standards published by the National Business Education Association and the national career clusters.

In Pennsylvania, competitive events are offered in each of the state's 28 regions in December or January, and each region's winners advance to the State Leadership Conference in March/April. Winners of the events held at the State Leadership Conference are eligible to represent Pennsylvania at the National Leadership Conference in June.

Competitive events are divided into four categories: (1) individual events; (2) team events; (3) chapter events; and (4) recognition events. In order to participate in the events, members must have paid their state and national dues by the dates posted on the PA FBLA web site. A member may only enter one individual or team event with these exceptions: (1) members representing their chapters in the oral presentation components of chapter events may compete in an individual or team event; and (2) members may also be entered in recognition events in addition to individual and team events.

For more information on the competitive events program, visit the PA FBLA web site at www.pafbla.org. A complete set of guidelines is posted on the state web site in the competitive events section.

Individual Competitive Events

In each of the following individual events,
▶ chapters may enter 3 members at the RLC

▶ top 3 advance to the state conference
▶ top 3 advance to the national conference

- Accounting I
- Business Calculations
- Business Communication
- Business Law
- Business Math (Grades 9 and 10 only)
- Business Procedures
- Computer Problem Solving
- Cyber Security
- Economics
- FBLA Principles and Procedures (Grades 9 and 10 only)
- Health Care Administration
- Hospitality Management
- Help Desk
- Introduction to Business (Grades 9 and 10 only)
- Introduction to Business Communication (Grades 9 and 10 only)

- Introduction to Parliamentary Procedure (Grades 9 and 10 only)
- Introduction to Technology Concepts (Grades 9 and 10 only)
- Personal Finance
- Networking Concepts
- Sports Management
- Technology Concepts

In each of the following individual events,
▶ chapters may enter 3 members at the RLC
▶ top 3 advance to the state conference
▶ top 2 advance to the national conference
▶ there is a school-site problem test at both the region and state levels unless noted

- Accounting II (school-site at state level only)
- Computer Applications
- Database Design and Applications
- Spreadsheet Applications
- Word Processing I (Grades 9 and 10 only)
- Word Processing II

In each of the following individual events,

▶ chapters may enter 1 member at the RLC
▶ top 1 advances to the state conference
▶ top 2 advance to the national conference

- Client Service
- Impromptu Speaking
- Job Interview
- Mr. Future Business Leader (1st only to NLC)
- Ms. Future Business Leader (1st only to NLC)
- Public Speaking I (Grades 9 and 10 only)
- Public Speaking II

Team Competitive Events

In each of the following team events,

▶ chapters may enter 1 team at the RLC
▶ top 1 advances to the state conference

▶ top 2 advance to the national conference

▶ teams may be 2 or 3 members unless noted

-Banking and Financial Systems
-Business Ethics
-Desktop Publishing (team of 2 only)

— school-site problem at region and state levels
— may enter 2 teams at RLC
— top 2 teams advance to state conference

-Emerging Business Issues
-Entrepreneurship
-Global Business
-Management Decision Making
-Management Information Systems
-Marketing
-Network Design
-Parliamentary Procedure